

## Table of Contents

<b>Halaman Pengesahan.....</b>	<b>ii</b>
<b>Pernyataan Keaslian Karya Tulis .....</b>	<b>iii</b>
<b>Preface .....</b>	<b>iv</b>
<b>Table of Contents .....</b>	<b>1</b>
<b>List of Figures .....</b>	<b>viii</b>
<b>List of Appendices .....</b>	<b>ix</b>
<b>List of Abbreviations .....</b>	<b>x</b>
<b>Abstrak.....</b>	<b>xi</b>
<b>Abstract.....</b>	<b>xii</b>
<b>CHAPTER 1 - INTRODUCTION.....</b>	<b>1</b>
1.1 Research Background.....	1
1.2 Problem Statement.....	5
1.3 Research Questions.....	5
1.4 Research Objectives.....	5
1.5 Research Motivation.....	6
1.6 Research Benefits .....	7
1.7 Research Contribution .....	7
1.8 Research Scope.....	8
1.9 Systematic Writing .....	9
<b>CHAPTER 2 - LITERATURE REVIEW.....</b>	<b>10</b>
2.1 Procurement .....	10
2.1.1 Procurement Procedures .....	12
2.1.2 Competitive Strategy .....	14
2.2 Aggregate Planning (AP).....	16
2.2.1 The Planning Process.....	17
2.2.2 Sales and Operations Planning (S&OP) .....	19
2.2.3 Aggregate Planning Strategies .....	22
2.3 Forecasting.....	23
2.4 Material Requirement Planning (MRP).....	26
2.4.1 Methods in Calculating Material Requirement Planning.....	30
2.5 Review of Previous Researchers .....	32
2.6 Research Model .....	34

<b>CHAPTER III - RESEARCH METHODS .....</b>	<b>35</b>
3.1 Research Design .....	35
3.2 Research Object.....	35
3.3 Types of Data.....	36
3.4 Data Collecting and Processing Method.....	37
3.5 Research Flow .....	39
3.6 Interviewee Profile.....	41
3.7 Interview Questions .....	41
3.8 Data Analysis.....	43
3.9 Data Validation.....	44
<b>CHAPTER IV - DATA ANALYSIS.....</b>	<b>46</b>
4.1 Company Profile .....	46
4.2 Product Details of SIMOPRIME A4 .....	47
4.3 Production Process & Data of SIMOPRIME A4 .....	48
4.4 Data Production of SIMOPRIME A4.....	51
4.5 Bill of Materials of SIMOPRIME A4 .....	52
4.6 Aggregate Plan of Semacom Integrated .....	55
4.6.1. Short-Term Range Plans of Semacom Integrated.....	55
4.6.2. Intermediate-Term Range Plans – Sales and Operation Plan (S&OP) .....	58
4.6.3. Long-Term Range Plans .....	65
4.7 Master Production Schedule of SIMOPRIME A4.....	65
4.8 Material Requirement Planning of SIMOPRIME A4 .....	66
4.9 Research Discussion .....	70
<b>CHAPTER V - CONCLUSION AND RECOMMENDATION .....</b>	<b>73</b>
5.1 Conclusion .....	73
5.2 Research Limitation and Recommendation for Future Research .....	74
<b>REFERENCES.....</b>	<b>76</b>
<b>APPENDICES .....</b>	<b>82</b>