



KEPUSTAKAAN

- Aberson, C. L. (2015). Positive intergroup contact, negative intergroup contact, and threat as predictors of cognitive and affective dimensions of prejudice: *Group Processes & Intergroup Relations*. <https://doi.org/10.1177/1368430214556699>
- Abidin, C. (2015). Communicative Intimacies: Influencers and Perceived Interconnectedness. *Ada*, 8, 1–16.
- Abidin, C. (2016). Visibility labour: Engaging with Influencers' fashion brands and #OOTD advertorial campaigns on Instagram. *Media International Australia*, 161(1), 86–100. <https://doi.org/10.1177/1329878X16665177>
- Acharoui, Z., Alaoui, A., Ettaki, B., Zerouaoui, J., & Dakkon, M. (2020). Identifying political influencers on youtube during the 2016 moroccan general election. *Procedia Computer Science*, 170, 1102–1109. <https://doi.org/10.1016/j.procs.2020.03.061>
- Ali-Fauzi, I., Bagir, Z. A., Kartika, D. A., & Rafsadie, I. (2018). *Menggapai Kerukunan Umat Beragama: Buku Saku FKUB*. PUSAD Yayasan Wakaf Paramadina. <https://www.paramadina-pusad.or.id/buku/buku-panduan-melawan-hasutan-kebencianan-3/>
- Allport, G. W. (1954). *The nature of prejudice* (pp. xviii, 537). Addison-Wesley.
- Amichai-Hamburger, Y., Kaynar, O., & Fine, A. (2007). The effects of need for cognition on Internet use. *Computers in Human Behavior*, 23(1), 880–891. <https://doi.org/10.1016/j.chb.2006.03.002>
- Amir, Y. (1969). Contact hypothesis in ethnic relations. *Psychological Bulletin*, 71(5), 319–342. <https://doi.org/10.1037/h0027352>
- Arifianto, A. R. (2009). Explaining the cause of muslim-christian conflicts in indonesia: tracing the origins of kristenisasi and islamisasi. *Islam and Christian-Muslim Relations*, 20(1), 73–89. <https://doi.org/10.1080/09596410802542144>
- Auvinen, T., Sajasalo, P., Sintonen, T., Pekkala, K., Takala, T., & Luoma-aho, V. (2019). Evolution of strategy narration and leadership work in the digital era. *Leadership*, 15(2), 205–225. <https://doi.org/10.1177/1742715019826426>
- Bai, X., Ramos, M. R., & Fiske, S. T. (2020). As diversity increases, people paradoxically perceive social groups as more similar. *Proceedings of the National Academy of Sciences*, 117(23), 12741–12749. <https://doi.org/10.1073/pnas.2000333117>
- Bamakan, S. M. H., Nurgaliev, I., & Qu, Q. (2019). Opinion leader detection: A methodological review. *Expert Systems with Applications*, 115, 200–222. <https://doi.org/10.1016/j.eswa.2018.07.069>
- Bar-Tal, D. (2013). *Intractable Conflicts: Socio-Psychological Foundations and Dynamics*. Cambridge University Press.



Baryshevtsev, M., Zhong, L., Lloyd, R., & McGlone, M. (2020). Trait perspective-taking and

need for cognition in the formation of stereotypes about people who stutter. *Journal of Fluency Disorders*, 65, 105778. <https://doi.org/10.1016/j.jfludis.2020.105778>

Bergsieker, H. B., Leslie, L. M., Constantine, V. S., & Fiske, S. T. (2012). Stereotyping by omission: Eliminate the negative, accentuate the positive. *Journal of Personality and Social Psychology*, 102(6), 1214–1238. <https://doi.org/10.1037/a0027717>

Bligh, M. C., Schlehofer, M. M., Casad, B. J., & Gaffney, A. M. (2012). Competent enough, but would you vote for her? gender stereotypes and media influences on perceptions of women politicians. *Journal of Applied Social Psychology*, 42(3), 560–597. <https://doi.org/10.1111/j.1559-1816.2011.00781.x>

Brandt, M. J., & Reyna, C. (2010). The role of prejudice and the need for closure in religious fundamentalism: *Personality and Social Psychology Bulletin*. <https://doi.org/10.1177/0146167210366306>

Brewer, M. B. (1999). The psychology of prejudice: ingroup love and outgroup hate? *Journal of Social Issues*, 55(3), 429–444. <https://doi.org/10.1111/0022-4537.00126>

Cacioppo, J. T., Petty, R. E., Feinstein, J. A., & Jarvis, W. B. G. (1996). Dispositional differences in cognitive motivation: The life and times of individuals varying in need for cognition. *Psychological Bulletin*, 119(2), 197–253. <https://doi.org/10.1037/0033-295X.119.2.197>

Cacioppo, J. T., Petty, R. E., & Kao, C. F. (1984). The efficient assessment of need for cognition. *Journal of Personality Assessment*, 48(3), 306–307. https://doi.org/10.1207/s15327752jpa4803_13

Cacioppo, J. T., Petty, R. E., & Morris, K. J. (1983). Effects of need for cognition on message evaluation, recall, and persuasion. *Journal of Personality and Social Psychology*, 45(4), 805–818. <https://doi.org/10.1037/0022-3514.45.4.805>

Campbell, D. T., & Stanley, J. C. (2015). *Experimental and Quasi-Experimental Designs for Research*. Ravenio Books.

Caprariello, P. A., Cuddy, A. J. C., & Fiske, S. T. (2009). Social structure shapes cultural stereotypes and emotions: A causal test of the stereotype content model. *Group Processes & Intergroup Relations*, 12(2), 147–155. <https://doi.org/10.1177/1368430208101053>

Carballo, A. D. (2016). *Need for cognition, ambiguity tolerance and likelihood of prejudice*. <https://digital.library.txstate.edu/handle/10877/6435>

Carlsson, R., & Björklund, F. (2010). Implicit stereotype content. *Social Psychology*, 41(4), 213–222. <https://doi.org/10.1027/1864-9335/a000029>

Casaló, L. V., Flavián, C., & Ibáñez-Sánchez, S. (2018). Influencers on Instagram: Antecedents and consequences of opinion leadership. *Journal of Business Research*. <https://doi.org/10.1016/j.jbusres.2018.07.005>



UNIVERSITAS
GADJAH MADA

Persepsi Pengguna Instagram Terhadap Kehangatan dan Kompetensi Influencers Berdasarkan Identitas

Agama, Kebutuhan akan Kognisi, dan Pengalaman Kontak Antarkelompok

FAKHIRAH I, Yopina Galih Pertiwi, S.Psi., M.A., Ph.D

Universitas Gadjah Mada, 2021 | Diunduh dari <http://etd.repository.ugm.ac.id/>

Chadha, R. (2018). *Instagram Influencer Marketing Doubled in 2017*. EMarketer.
<https://www.emarketer.com/content/instagram-influencer-marketing-doubled-last-year>

Chaiken, S., Giner-Sorolla, R., & Chen, S. (1996). Beyond accuracy: Defense and impression motives in heuristic and systematic information processing. In *The psychology of action: Linking cognition and motivation to behavior* (pp. 553–578). Guilford Press.

Christopher, A. N., & Wojda, M. R. (2008). Social dominance orientation, right-wing authoritarianism, sexism, and prejudice toward women in the workforce. *Psychology of Women Quarterly*, 32(1), 65–73. <https://doi.org/10.1111/j.1471-6402.2007.00407.x>

Christy, K. R. (2018). I, You, or He: Examining the impact of point of view on narrative persuasion. *Media Psychology*, 21(4), 700–718. <https://doi.org/10.1080/15213269.2017.1400443>

Cohen, J. (2013). *Statistical Power Analysis for the Behavioral Sciences*. Academic Press.

Colliander, J., & Dahlén, M. (2011). Following the fashionable friend: The power of social Media: Weighing publicity effectiveness of blogs versus online magazines. *Journal of Advertising Research*, 51(1), 313–320. <https://doi.org/10.2501/JAR-51-1-313-320>

Connor, R. A., & Fiske, S. T. (2018). Not minding the gap: how hostile sexism encourages choice explanations for the gender income gap: *Psychology of Women Quarterly*. <https://doi.org/10.1177/0361684318815468>

Cuddy, A. J. C., Fiske, S. T., & Glick, P. (2007). The BIAS map: Behaviors from intergroup affect and stereotypes. *Journal of Personality and Social Psychology*, 92(4), 631–648. <https://doi.org/10.1037/0022-3514.92.4.631>

Curșeu, P. L., & de Jong, J. P. (2017). Bridging social circles: need for cognition, prejudicial judgments, and personal social network characteristics. *Frontiers in Psychology*, 8. <https://doi.org/10.3389/fpsyg.2017.01251>

Dahlan, M. (2014). Hubungan agama dan negara di Indonesia. *Analisis: Jurnal Studi Keislaman*, 14(1), 1–28. <https://doi.org/10.24042/ajsk.v14i1.635>

Damer, E., Webb, T. L., & Crisp, R. J. (2019). Diversity may help the uninterested: Evidence that exposure to counter-stereotypes promotes cognitive reflection for people low (but not high) in need for cognition. *Group Processes & Intergroup Relations*, 22(8), 1079–1093. <https://doi.org/10.1177/1368430218811250>

Dhont, K., Roets, A., & Van Hiel, A. (2011). Opening closed minds: the combined effects of intergroup contact and need for closure on prejudice. *Personality and Social Psychology Bulletin*, 37(4), 514–528. <https://doi.org/10.1177/0146167211399101>

Douglas, S. A., & Kirkpatrick, A. E. (1999). Model and representation: The effect of visual feedback on human performance in a color picker interface. *ACM Transactions on Graphics*, 18(2), 96–127. <https://doi.org/10.1145/318009.318011>

Driver, R. (2018). *Instagram reigns supreme for fashion and beauty influencers* [Lifestyle]. Fashion Network. <https://us.fashionnetwork.com/news/instagram-reigns-supreme-for-fashion-and-beauty-influencers,942744.html#.WqrCAejwZPY>



Dubois, E., & Gaffney, D. (2014). The multiple facets of influence: identifying political influentials and opinion leaders on twitter. *American Behavioral Scientist*, 58(10), 1260–1277. <https://doi.org/10.1177/0002764214527088>

Durante, F., Capozza, D., & Fiske, S. T. (2010). The stereotype content model: the role played by competence in inferring group status. *TPM. Testing, Psychometrics, Methodology in Applied Psychology*, 17(4), 187–199.

Durante, F., & Fiske, S. T. (2017). How social-class stereotypes maintain inequality. *Current Opinion in Psychology*, 18, 43–48. <https://doi.org/10.1016/j.copsyc.2017.07.033>

Durante, F., Fiske, S. T., Kervyn, N., Cuddy, A. J. C., Akande, A. D., Adetoun, B. E., Adewuyi, M. F., Tserere, M. M., Ramiah, A. A., Mastor, K. A., Barlow, F. K., Bonn, G., Tafarodi, R. W., Bosak, J., Cairns, E., Doherty, C., Capozza, D., Chandran, A., Chryssochoou, X., ... Storari, C. C. (2018). A prescriptive intergenerational-tension ageism scale: Succession, identity, and consumption (SIC). *Social Cognition: Selected Works of Susan Fiske*, 246–268. <https://doi.org/10.4324/9781315187280>

Endraswara, S. (2003). *Falsafah Hidup Jawa*. <https://philpapers.org/rec/ENDFHJ>

Faul, F., Erdfelder, E., Buchner, A., & Lang, A.-G. (2009). Statistical power analyses using G*Power 3.1: Tests for correlation and regression analyses. *Behavior Research Methods*, 41(4), 1149–1160. <https://doi.org/10.3758/BRM.41.4.1149>

Finch, H. (2005). Comparison of the performance of nonparametric and parametric MANOVA test statistics when assumptions are violated. *Methodology*, 1(1), 27–38. <https://doi.org/10.1027/1614-1881.1.1.27>

Finchilescu, G. (2010). Intergroup anxiety in interracial interaction: The role of prejudice and metastereotypes. *Journal of Social Issues*, 66(2), 334–351. <https://doi.org/10.1111/j.1540-4560.2010.01648.x>

Fiske, S. T. (2017). Prejudices in cultural contexts: shared stereotypes (gender, age) versus variable stereotypes (race, ethnicity, religion): *Perspectives on Psychological Science*. <https://doi.org/10.1177/1745691617708204>

Fiske, S. T. (2018). Stereotype content: warmth and competence endure: *Current Directions in Psychological Science*. <https://doi.org/10.1177/0963721417738825>

Fiske, S. T., & Bai, X. (2020). Vertical and horizontal inequality are status and power differences: Applications to stereotyping by competence and warmth. *Current Opinion in Psychology*, 33, 216–221. <https://doi.org/10.1016/j.copsyc.2019.09.014>

Fiske, S. T., Cuddy, A. J. C., Glick, P., & Xu, J. (2002). A model of (often mixed) stereotype content: Competence and warmth respectively follow from perceived status and competition. *Journal of Personality and Social Psychology*, 82(6), 878–902. <https://doi.org/10.1037/0022-3514.82.6.878>

Fiske, S. T., Cuddy, A. J., Peter, G., & Xu, J. (2019). “A model of (often mixed) stereotype content: Competence and warmth respectively follow from perceived status and competition”: Correction to Fiske et al. (2002). *Journal of Personality and Social*



Frings, D., Rice, K., & Albery, I. P. (2018). The effects of religion and stereotype content on verdicts and sentence severity when defending terror charges. *Applied Psychology in Criminal Justice*, 14(1), 18.

Gangadharbatla, H., Bright, L. F., & Logan, K. (2014). Social media and news gathering: tapping into the millennial mindset. *The Journal of Social Media in Society*, 3(1), Article 1. <https://thejsms.org/tsmri/index.php/TSMRI/article/view/63>

Glick, P., & Fiske, S. T. (2011). Ambivalent sexism revisited: *Psychology of Women Quarterly*. <https://doi.org/10.1177/0361684311414832>

Goanta, C., & Ranchordás, S. (2020). *The regulation of social media influencers*. Edward Elgar Publishing.

Gort, J. D., Jansen, H., & Vroom, H. M. (2002). *Religion, conflict and reconciliation: Multifaith ideals and realities*. Rodopi.

Grass, J., Strobel, A., & Strobel, A. (2017). Cognitive investments in academic success: The role of need for cognition at university. *Frontiers in Psychology*, 8. <https://doi.org/10.3389/fpsyg.2017.00790>

Grigoryev, D., Fiske, S. T., & Batkhina, A. (2019). Mapping ethnic stereotypes and their antecedents in Russia: The stereotype content model. *Frontiers in Psychology*, 10. <https://doi.org/10.3389/fpsyg.2019.01643>

Guo, Y., Lu, Z., Kuang, H., & Wang, C. (2020). Information avoidance behavior on social network sites: Information irrelevance, overload, and the moderating role of time pressure. *International Journal of Information Management*, 52, 102067. <https://doi.org/10.1016/j.ijinfomgt.2020.102067>

Hansen, S. (2000). Psychological mechanisms responsible for the moderating effects of need for cognition on attractiveness stereotyping. *Theses and Dissertations (Comprehensive)*. <https://scholars.wlu.ca/etd/702>

Hayes, A. F. (2013). *Introduction to mediation, moderation, and conditional process analysis: A regression-based approach*. The Guilford Press. <http://afhayes.com/introduction-to-mediation-moderation-and-conditional-process-analysis.html>

Hefner, R. W. (2011). *Civil Islam: Muslims and democratization in Indonesia*. Princeton University Press.

Hewstone, M., & Swart, H. (2011). Fifty-odd years of inter-group contact: From hypothesis to integrated theory. *British Journal of Social Psychology*, 50(3), 374–386. <https://doi.org/10.1111/j.2044-8309.2011.02047.x>

Hofstede, G. (1983). The cultural relativity of organizational practices and theories. *Journal of International Business Studies*, 14(2), 75–89. <https://doi.org/10.1057/palgrave.jibs.8490867>



Oh, S. K. (2020). Why people don't use facebook anymore? An investigation into the relationship between the big five personality traits and the motivation to leave facebook. *Frontiers in Psychology*, 11. <https://doi.org/10.3389/fpsyg.2020.01497>

Husein, F. (2004). *Muslim-Christian Relations in the New Order Indonesia: The Exclusivist and Inclusivist Muslims' Perspectives*. PT Mizan Publiko.

Iman, M. (2020). *Pengguna Instagram di Indonesia Didominasi Wanita dan Generasi Milenial* [News]. Good News from Indonesia. <https://www.goodnewsfromindonesia.id/2020/06/14/pengguna-instagram-di-indonesia-didominasi-wanita-dan-generasi-milenial>

Ioannou, M., Al Ramiah, A., & Hewstone, M. (2018). An experimental comparison of direct and indirect intergroup contact. *Journal of Experimental Social Psychology*, 76, 393–403. <https://doi.org/10.1016/j.jesp.2017.11.010>

Irene, G., & Ampuni, S. (2020). Do intergroup threats provoke intergroup anxiety? an experimental study on chinese ethnic group in indonesia. *Jurnal Psikologi Sosial*, 18(3), 247–260. <https://doi.org/10.7454/jps.2020.24>

Islam, M. R., & Hewstone, M. (1993). Dimensions of contact as predictors of intergroup anxiety, perceived out-group variability, and out-group attitude: an integrative model. *Personality and Social Psychology Bulletin*, 19(6), 700–710. <https://doi.org/10.1177/0146167293196005>

Jensen Schau, H., & Gilly, M. C. (2003). We are what we post? self-presentation in personal web space. *Journal of Consumer Research*, 30(3), 385–404. <https://doi.org/10.1086/378616>

Kanas, A., Scheepers, P., & Sterkens, C. (2015). Interreligious contact, perceived group threat, and perceived discrimination: predicting negative attitudes among religious minorities and majorities in indonesia. *Social Psychology Quarterly*, 78(2), 102–126. <https://doi.org/10.1177/0190272514564790>

Khan, S. R., & Lambert, A. J. (2001). Perceptions of rational discrimination: when do people attempt to justify race-based prejudice? *Basic and Applied Social Psychology*, 23(1), 42–53. https://doi.org/10.1207/S15324834BASP2301_4

Khatry, P., Manokara, K., & Harris, L. (2020). *Socioeconomic status and dehumanization in india: elaboration of the stereotype content model in a non-WEIRD sample*. OSF Preprints. <https://doi.org/10.31219/osf.io/7th92>

Kim, S., & Harwood, J. (2020). Facebook contact: The effect of an outgroup member's language proficiency on desire for future intergroup contact. *International Journal of Intercultural Relations*, 77, 160–168. <https://doi.org/10.1016/j.ijintrel.2020.05.007>

Kim, T., & Read, G. L. (2020). Free smiles are worth a lot for social media influencers: the mediating roles of warmth, competence, and admiration. *Cyberpsychology, Behavior, and Social Networking*. <https://doi.org/10.1089/cyber.2020.0323>

Knoll, A. H. (2015). *Life on a young planet: the first three billion years of evolution on earth - updated edition*. Princeton University Press.



Lee, T. L., & Fiske, S. T. (2006). Not an outgroup, not yet an ingroup: Immigrants in the Stereotype Content Model. *International Journal of Intercultural Relations*, 30(6), 751–768. <https://doi.org/10.1016/j.ijintrel.2006.06.005>

Lins de Holanda Coelho, G., H. P. Hanel, P., & J. Wolf, L. (2018). The very efficient assessment of need for cognition: Developing a six-item version. *Assessment*, 1073191118793208. <https://doi.org/10.1177/1073191118793208>

Madva, A., & Brownstein, M. (2018). Stereotypes, prejudice, and the taxonomy of the implicit social mind1. *Noûs*, 52(3), 611–644. <https://doi.org/10.1111/nous.12182>

Mardiastuti, R. A., Aditya. (2017). *Hakim: Ahok Merendahkan Surat Al-Maidah 51* [News]. detiknews. <https://news.detik.com/berita/d-3496149/hakim-ahok-merendahkan-surat-al-maidah-51>

Maryani, E., Rahmawan, D., & Garnesia, I. (2019). The mediatization of “SARA” conflict in Indonesian online media. *Jurnal ASPIKOM*, 4(1), 184–199. <https://doi.org/10.24329/aspikom.v4i1.526>

Molden, D. C. (2014). Understanding priming effects in social psychology: What is “social priming” and how does it occur? *Social Cognition*, 32(Supplement), 1–11. <https://doi.org/10.1521/soco.2014.32.supp.1>

Musyarofah, I. (2016). *Hubungan Kristen dan Islam di Indonesia dalam pandangan H.M. Rasyidi*. <https://repository.uinjkt.ac.id/dspace/handle/123456789/31748>

Nagar, I. (2018). The unfair selection: a study on skin-color bias in arranged indian marriages. *SAGE Open*, 8(2), 2158244018773149. <https://doi.org/10.1177/2158244018773149>

North, M. S., & Fiske, S. T. (2013). Act your (old) age: Prescriptive, ageist biases over succession, consumption, and identity. *Personality and Social Psychology Bulletin*. <https://doi.org/10.1177/0146167213480043>

Oakes, P. J., & Turner, J. C. (1980). Social categorization and intergroup behaviour: Does minimal intergroup discrimination make social identity more positive? *European Journal of Social Psychology*, 10(3), 295–301. <https://doi.org/10.1002/ejsp.2420100307>

Olive, D. J. (2008). *Applied Robust Statistic*. Department of Mathematics, Southern Illinois University.

Paolini, S., Harwood, J., Hewstone, M., & Neumann, D. L. (2018). Seeking and avoiding intergroup contact: Future frontiers of research on building social integration. *Social and Personality Psychology Compass*, 12(12), e12422. <https://doi.org/10.1111/spc3.12422>

Perlini, A. H., & Hansen, S. D. (2001). Moderating effects of need for cognition on attractiveness stereotyping. *Social Behavior and Personality: An International Journal*, 29(4), 313–321. <https://doi.org/10.2224/sbp.2001.29.4.313>

Pertiwi, Y. G., Geers, A. L., & Lee, Y.-T. (2020). Rethinking intergroup contact across cultures: Predicting outgroup evaluations using different types of contact, group status, and perceived sociopolitical contexts. *Journal of Pacific Rim Psychology*, 14. <https://doi.org/10.1017/prp.2020.9>



Pettigrew, T. F. (1986). The intergroup contact hypothesis reconsidered. In *Contact and conflict in intergroup encounters* (pp. 169–195). Basil Blackwell.

Pettigrew, T. F., & Tropp, L. R. (2006). A meta-analytic test of intergroup contact theory. *Journal of Personality and Social Psychology*, 90(5), 751–783. <https://doi.org/10.1037/0022-3514.90.5.751>

Pettigrew, T. F., Tropp, L. R., Wagner, U., & Christ, O. (2011). Recent advances in intergroup contact theory. *International Journal of Intercultural Relations*, 35(3), 271–280. <https://doi.org/10.1016/j.ijintrel.2011.03.001>

Petty, R. E., Brinol, P., Loersch, C., & McCaslin, M. J. (2009). The need for cognition. In *Handbook of individual differences in social behavior* (pp. 318–329). The Guilford Press.

Ramzan, N., & Amjad, N. (2017). Cross cultural variation in emotion regulation: A systematic review. *Annals of King Edward Medical University*, 23(1), Article 1. <https://doi.org/10.21649/akemu.v23i1.1512>

Rice, H., Murphy, C., Nolan, C., & Kelly, M. (2020). Measuring implicit attractiveness bias in the context of innocence and guilt evaluations. *International Journal of Psychology*, 13.

Richeson, J. A., & Shelton, J. N. (2007). Negotiating interracial interactions: costs, consequences, and possibilities. *Current Directions in Psychological Science*, 16(6), 316–320. <https://doi.org/10.1111/j.1467-8721.2007.00528.x>

Ropi, I. (1999). Depicting the other faith: a bibliography survey of Indonesian muslim polemics on christianity. *Studia Islamika*, 6(1), Article 1. <https://doi.org/10.15408/sdi.v6i1.747>

Schumann, S., Klein, O., Douglas, K., & Hewstone, M. (2017). When is computer-mediated intergroup contact most promising? Examining the effect of out-group members' anonymity on prejudice. *Computers in Human Behavior*, 77, 198–210. <https://doi.org/10.1016/j.chb.2017.08.006>

Smith, R. A., Zhu, X., & Quesnell, M. (2016, June 9). *Stigma and Health/Risk Communication*. Oxford Research Encyclopedia of Communication. <https://doi.org/10.1093/acrefore/9780190228613.013.96>

Stanciu, A. (2016). Stereotype-based faultlines and out-group derogation in diverse teams: The moderating roles of task stereotypicality and need for cognition. *The Journal of Social Psychology*. <https://www.tandfonline.com/doi/abs/10.1080/00224545.2016.1218321>

Tadmor, C. T., Hong, Y., Chao, M. M., Wiruchnipawan, F., & Wang, W. (2012). Multicultural experiences reduce intergroup bias through epistemic unfreezing. *Journal of Personality and Social Psychology*, 103(5), 750–772. <https://doi.org/10.1037/a0029719>

Tam, K.-P., Leung, A. K. Y., & Chiu, C.-Y. (2008). On being a mindful authoritarian: is need for cognition always associated with greater tolerance of deviant and stigmatized groups? *Political Psychology*, 29(1), 77–91. <https://doi.org/10.1111/j.1467-9221.2007.00613.x>

Tamir, C., Connaughton, A., & Salazar, A. M. (2020). *Is Belief in God Necessary for Good Values? Global Survey on Religion and Morality* (Research 202.419.4372; The Global God Divide,



p. 6). Pew Research Center. <https://www.pewresearch.org/global/2020/07/20/the-global-god-divide/>

Tanaka, J. S., Panter, A. T., & Winborne, W. C. (1988). Dimensions of the need for cognition: subscales and gender differences. *Multivariate Behavioral Research*, 23(1), 35–50. https://doi.org/10.1207/s15327906mbr2301_2

Tausch, N., Tam, T., Hewstone, M., Kenworthy, J., & Cairns, E. (2007). Individual-level and group-level mediators of contact effects in Northern Ireland: The moderating role of social identification. *British Journal of Social Psychology*, 46(3), 541–556. <https://doi.org/10.1348/014466606X155150>

Turner, I. M. (2007). Sex stereotyping per se: transgender employees and title VII. *California Law Review*, 95, 561.

Turner, R. N., Hewstone, M., & Voci, A. (2007). Reducing explicit and implicit outgroup prejudice via direct and extended contact: The mediating role of self-disclosure and intergroup anxiety. *Journal of Personality and Social Psychology*, 93(3), 369–388. <https://doi.org/10.1037/0022-3514.93.3.369>

Utomo, W. P. (2013). Menimbang media sosial dalam marketing politik di indonesia: belajar dari jokowi-ahok di pilkada dki jakarta 2012. *Jurnal Ilmu Sosial Dan Ilmu Politik*, 17(1). <https://doi.org/10.22146/jsp.10894>

van Klinken, G. (2003). Minorities, modernity and the emerging nation: Christians in Indonesia, a biographical approach. *Minorities, Modernity and the Emerging Nation*. Brill. <https://brill.com/view/title/23419>

Veirman, M. D., Jans, S. D., Abeele, E. V. den, & Hudders, L. (2020). Unravelling the power of social media influencers: A qualitative study on teenage influencers as commercial content creators on social media. *The Regulation of Social Media Influencers*. <https://www.elgaronline.com/view/edcoll/9781788978279/9781788978279.00015.xml>

Vezzali, L., Hewstone, M., Capozza, D., Giovannini, D., & Wölfer, R. (2014). Improving intergroup relations with extended and vicarious forms of indirect contact. *European Review of Social Psychology*, 25(1), 314–389. <https://doi.org/10.1080/10463283.2014.982948>

Voci, A., & Hewstone, M. (2003). Intergroup contact and prejudice toward immigrants in italy: the mediational role of anxiety and the moderational role of group salience. *Group Processes & Intergroup Relations*, 6(1), 37–54. <https://doi.org/10.1177/1368430203006001011>

Webster, G. D., Urland, G. R., & Correll, J. (2012). Can uniform color aggression? quasi-experimental evidence from professional ice hockey. *Social Psychological and Personality Science*, 3(3), 274–281. <https://doi.org/10.1177/1948550611418535>

Wilson, C. (2008). *Ethno-religious violence in Indonesia: From soil to god*. Routledge.

Winiewski, M., & Bulska, D. (2019). *Supplementary materials to "Stereotype content as a collective memory of place and its past intergroup relations"*. <https://doi.org/10.23668/psycharchives.2520>



Persepsi Pengguna Instagram Terhadap Kehangatan dan Kompetensi Influencers Berdasarkan Identitas

Agama, Kebutuhan akan Kognisi, dan Pengalaman Kontak Antarkelompok

FAKHIRAH I, Yopina Galih Pertiwi, S.Psi., M.A., Ph.D

UNIVERSITAS
GADJAH MADA

Universitas Gadjah Mada, 2021 | Diunduh dari <http://etd.repository.ugm.ac.id/>

Wojcieszak, M., & Warner, B. R. (2020). Can interparty contact reduce affective polarization?

a systematic test of different forms of intergroup contact. *Political Communication*, 0(0), 1–23. <https://doi.org/10.1080/10584609.2020.1760406>

Zeelenberg, R., Wagenmakers, E.-J., & Rotteveel, M. (2006). The impact of emotion on perception: bias or enhanced processing? *Psychological Science*, 17(4), 287–291. <https://doi.org/10.1111/j.1467-9280.2006.01700.x>