

DAFTAR PUSTAKA

- Al Mehrzi, N., Singh, S.K. 2016. Competing through employee engagement: A proposed framework. *International Journal of Productivity and Performance Management*, 65(6), 831-843.
- Azwar Azrul dan Prihartono Joedo. 1986. *Metodologi Penelitian*. Salemba 4, Jakarta.
- A. Shimp, Terence. 2014. *Komunikasi Pemasaran Terpadu dalam periklanan dan Promosi*. Jakarta: Salemba Empat
- M.B, Alim. 2009. Teori Herzberg dan Kepuasan Kerja Karyawan. Disadur pada 11 November 2013
- Crowl, T. K., Kaminsky, S., and Podell, D. M. (1997). Educational psychology, windows on teaching. New York: Brown & Benchmark.
- Cerasoli, Christopher P. 2014. Intrinsic Motivation and Extrinsic Incentives Jointly Predict Performance. *Psychological Bulletin & American Psychological Association*, Vol. 140, No. 4, 980–1008
- Deci, E.L. and Ryan, R.M. (1987), "The support of autonomy and the control of behavior", *Journal of Personality and Social Psychology*, Vol. 53 No. 6, pp. 1024-1037.
- Gilmeanu, Raluca. 2015. Theoretical Considerations on Motivation at the Work Place, Job Satisfaction and Individual Performance. *Valahian Journal of Economic Studies*. Volume 6 (20), Issue 3,
- Gomez, Mejia and David Balkin. 1992. *Compensation: Organizational Strategy and Firm Performance*. Cincinnati, Ohio: South-Western Publishing. Co.
- Heneman, H.G. (1974), "Comparisons of Self and Superior Ratings of Managerial Performance", *Journal of Applied Psychology*, 59: 638-642.
- Justine Sirait. 2006. *Memahami Aspek-aspek Pengelolaan Sumber Daya Manusia dalam Organisasi*. Jakarta: PT. Grasindo

- Jensen, M.C. and W.H. Meckling. 1976. "Theory of the firm: Managerial Behavior, Agency Costs and Ownership structure." *Journal of Financial Economics* 3, 305-360.
- Kotler, Philip dan Armstrong, Garry, 2008. *Prinsip-prinsip Pemasaran*, Jilid 1, Erlangga, Jakarta.
- Neuman, Lawrence. 1997. *Social research Methods: quantitative and Qualitative Approaches*. Boston: Allyn and Bacon
- Pace R. Wayne & Faules F. Don (Editor : Dedy Mulyana). 2002. *Komunikasi Organisasi: Strategi Meningkatkan Kinerja Perusahaan*, Bandung : PT. Remaja Rosdakarya.
- Panggabean, Mutiara Sibarani. 2004. *Manajemen Sumber Daya Manusia*. Chalia, Indonesia.
- Reddy, Sravan Kumar dan Syarfraz Karim. 2013. Impact of Incentive Schemes on Employee Performance. *Science, Technology and Arts Research Journal* Oct-Dec, 2(4): 122-125
- Ranupandojo, H., dan Suad Husnan, 2002, *Manajemen Personalia*, Yogyakarta: BPFE.
- Salim, Agus, 2006. *Teori dan Paradigma Penelitian Sosial*. Yogyakarta: Tiara Wacana. Hal: 10
- Sims, Bill, Jr .1999. Successfull Safety Incentive Programs. *Professional Safety*; Apr 1999; 44, 4; ProQuest pg. 37
- Scott, Anthony. 2011. Financial Incentives And The Health Workforce. *Australian Health Review*, 2011, 35, 273–277
- Simamora, Henry. 2004. *Manajemen Sumber Daya Manusia*. Yogyakarta: STIE YKPN.
- Taiwo, Akinyele Samuel. 2010. The influence of work environment on workers productivity: A case of selected oil and gas industry in Lagos, Nigeria. *African Journal of Business Management* Vol. 4 (3), pp. 299-307, March 2010
- Thomas, K. W. 2009. *Intrinsic Motivation at Work : What Really Drives Employee Engagement*. California: Barret-Koehler Publisher Inc.

Zulganef. 2006. *Pemodelan Persamaan Struktural & Aplikasinya Menggunakan Amos 5*. Bandung : Pustaka

Sumber Daring

CNBC Indonesia, 2019 - Pertumbuhan Industri Asuransi Lesu, Apa Penyebabnya?

<https://www.cnbcindonesia.com/investment/20190708143811-21-83378/pertumbuhan-industri-asuransi-lesu-apa-penyebabnya>

CNN Indonesia, 2019 – Semester I 2019, Premi Industri Asuransi Jiwa Susut 10 Persen

<https://www.cnnindonesia.com/ekonomi/20190724214435-78-415252/semester-i-2019-premi-industri-asuransi-jiwa-susut-10-persen>

Liputan 6, 2019 - Banyak Masalah di Industri Asuransi, YLKI Pertanyakan Peran OJK

<https://www.liputan6.com/bisnis/read/4020774/banyak-masalah-di-industri-asuransi-ylki-pertanyakan-peran-ojk>

Liputan 6, 2019 - Perlindungan Jaminan Sosial RI Kalahkan Filipina dan India

<https://www.liputan6.com/bisnis/read/3999515/hingga-mei-2019-dana-kelolaan-bpjs-ketenagakerjaan-capai-rp-391-triliun>