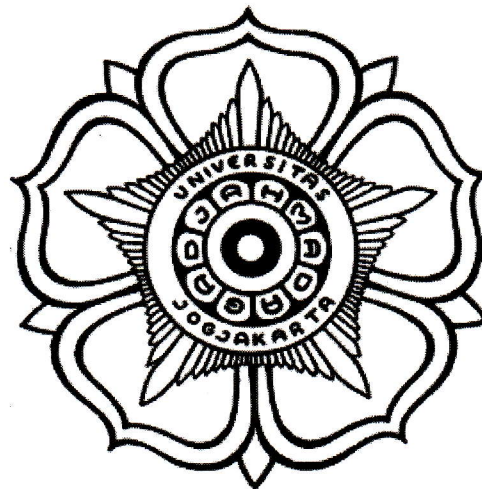


**ANALYSIS OF CONTRACT NEGOTIATIONS ON  
UNIVERSAL GENERATOR TEST STAND "LMP60"  
PROCUREMENT PROJECT'S FOR INDONESIAN AIR FORCE  
(STUDY ON PT BESARI WAHANA RAYA)**

Thesis

As a partial fulfillment to achieve a Master Degree

Study Program in Master in Management



Submitted by

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