

## **KOMPETENSI DAN KEDEKATAN: BASIS KEPERCAYAAN PADA PENDAKI GUNUNG**

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### **INTISARI**

Penelitian ini bertujuan untuk memahami dinamika kepercayaan pada pendaki gunung. Data didapatkan dengan melakukan wawancara mendalam melalui *purposive sampling* pada empat partisipan utama dan dua informan. Keempat partisipan utama merupakan pendaki yang pernah mengikuti pelatihan dari organisasi pecinta alam dan menguasai kecakapan dasar teknik mendaki gunung. Informan pertama merupakan pendaki gunung dengan tingkat kompetensi di atas rata-rata partisipan utama, sementara informan kedua merupakan pendaki gunung pemula dan belum pernah mengikuti pelatihan. Data kemudian dianalisis secara deskriptif dan interpretatif.

Kepercayaan (*trust*) berkaitan dengan kesediaan individu menghadapi risiko dan ketidakpastian serta kerelaan berada pada kondisi rentan. Kepercayaan pada pendaki gunung dipengaruhi oleh atribut personal dan atribut relasional *trustee*. Atribut personal meliputi kompetensi, kebaikan hati dan integritas, sedangkan atribut relasional terdiri dari kedekatan dan dukungan. Faktor pihak ketiga dan stereotip organisasi turut berperan di awal proses terbentuknya kepercayaan. Kepercayaan menguat ketika *trustee* mampu menjalankan peran sesuai dengan harapan *trustor* serta antara *trustor* dan *trustee* terjalin kedekatan personal.

**Kata kunci:** kepercayaan, pendaki gunung, atribut personal, atribut relasional, pihak ketiga

## **COMPETENCE AND CLOSENESS: BASE OF TRUST AMONG MOUNTAIN CLIMBERS**

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### **ABSTRACT**

This study aims to understand the dynamics of trust among mountain climbers. Data was obtained by conducting in-depth interviews with four main participants and two significant others. The four main participants were members of the mountaineering club at the university and had acquired basic skills in mountaineering. Both informant were also mountain climber. However, one of them has asset of skills which made him obtain a high level competency in mountaineering, while the other is still a beginner. Descriptive and interpretative methods of analysis were then applied to the data.

Trust is the willingness to face risks, uncertainties and be in vulnerable position. Trust among mountain climbers is influenced by personal attributes and relational attributes. Personal attributes include competence, benevolence and integrity, while the relational attributes consist of closeness and support. Third party factors and organizational stereotypes play a role at the beginning process of forming trust. Trust strengthens when the trustee is able to carry out his role as expected by the trustor and if the trustor was in a close relationship with the trustee.

**Keywords:** trust, mountain climbers, personal attributes, relational attributes, third parties