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Competing in Indonesia's Battery Electric Vehicle (BEV) Industry: Challenges and Strategic Options of German Automotive Manufacturers
MUHAMMAD RIDHO FITRIANTO, Prof. Dr. Johannes Hirata; Ravinder Kaur-Lahrmann, M.Sc
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DAFTAR SINGKATAN

ACEA	European Automobile Manufacturers' Association
ASEAN	Association of Southeast Asian Nations
ATIGA	ASEAN Trade in Goods Agreement
ATPM	Agen Tunggal Pemegang Merek (sole agent of a brand)
BBNKB	Bea Balik Nama Kendaraan Bermotor (transfer tax on motor vehicles)
BEV	Battery electric vehicle
BMUKN	Bundesministerium für Umwelt, Klimaschutz, Naturschutz und nukleare Sicherheit (German Federal Ministry for the Environment, Climate Action, Nature Conservation and Nuclear Safety)
BPS	Badan Pusat Statistik (Statistics Indonesia)
C4ADS	Center for Advanced Defense Studies
CBU	Completely built up
CEPA	Comprehensive Economic Partnership Agreement
CKD	Completely knocked down
CO2	Carbon dioxide
CREC	China Railway Engineering Corporation
CRIC	China Railway International Co. Ltd
CRRC	CRRC Corporation Limited
CRSC	China Railway Signal and Communication Corporation
CSIS	Centre for Strategic and International Studies
DC	Direct current
DKI	Daerah Khusus Ibukota (Special Capital Region)
EBIT	Earnings before interest and taxes
EEAS	European External Action Service
EU	European Union
EUR	Euro
EV	Electric vehicle
GAIKINDO	Gabungan Industri Kendaraan Bermotor Indonesia (Association of Indonesian Automotive Industries)
GIIAS	GAIKINDO Indonesia International Auto Show
GSP	Generalized Scheme of Preferences
HEV	Hybrid electric vehicle
ICCT	International Council on Clean Transportation
ICE	Internal combustion engine
IDR	Indonesian rupiah
IEA	International Energy Agency

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IISD	International Institute for Sustainable Development
JISDOR	Jakarta Interbank Spot Dollar Rate
KBLBB	Kendaraan Bermotor Listrik Berbasis Baterai (battery based electric motor vehicle)
LFP	Lithium iron phosphate
LWB	Long wheelbase
MAA	Malaysian Automotive Association
MBG	Mercedes-Benz Group
MG	Morris Garages
MNC	Multinational corporation
MPV	Multipurpose vehicle
NEDC	New European Driving Cycle
NJKB	Nilai Jual Kendaraan Bermotor (sales value of a motor vehicle as regional tax base)
Perda	Peraturan Daerah (regional regulation)
Permendagri	Peraturan Menteri Dalam Negeri (regulation of the Minister of Home Affairs)
PESTEL	Political, economic, social, technological, environmental and legal
PHEV	Plug in hybrid electric vehicle
PKB	Pajak Kendaraan Bermotor (annual motor vehicle tax)
PLN	Perusahaan Listrik Negara (state electricity company)
PMK	Peraturan Menteri Keuangan (regulation of the Minister of Finance)
PP	Peraturan Pemerintah (government regulation)
PPh	Pajak Penghasilan (income tax)
PPN	Pajak Pertambahan Nilai (value added tax)
PPnBM	Pajak Penjualan atas Barang Mewah (luxury goods sales tax)
PT	Perseroan Terbatas (limited liability company)
RON	Research octane number
RQ	Research question
SAIC	Shanghai Automotive Industry Corporation
SOE	State owned enterprise
SUV	Sport utility vehicle
SWOT	Strengths, weaknesses, opportunities and threats
TKDN	Tingkat Komponen Dalam Negeri (local content level)
TOWS	Threats, opportunities, weaknesses and strengths
UN	United Nations
UNECE	United Nations Economic Commission for Europe
VAT	Value added tax

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VRIN	Valuable, rare, imperfectly imitable and non substitutable
VRIO	Valuable, rare, costly to imitate and organized
VW	Volkswagen
WLTP	Worldwide Harmonized Light Vehicles Test Procedure