UNIVERSITAS
GADJAH MADA
Bargaining over Business: Womenâ€™s Power and Non-Farm Microenterprise Performance in Indonesia
Aushaaf Rafif Keane Pribadi, Elan Satriawan, M.Ec., Ph.D.
Universitas Gadjah Mada, 2026 | Diunduh dari http://etd.repository.ugm.ac.id/

TABLE OF CONTENTS

TITLE PAGE i

ACKNOWLEDGEMENTS iv

TABLE OF CONTENTS vi

LIST OF TABLES viii

LIST OF FIGURES ix

LIST OF APPENDICES x

ABSTRACT xii

CHAPTER I INTRODUCTION 1

1.1 Research Background 1

1.2 Research Questions 5

1.3 Research Objectives 5

1.4 Research Structure 6

CHAPTER II LITERATURE REVIEW 7

2.1 Household Enterprises and the Non-Separation of Business and Household Decisions 7

2.2 Intrahousehold Bargaining and Resource Allocation 9

2.3 Women's Bargaining Power and Household Enterprise Performance 11

2.3.1 Bargaining Power and Enterprise Resource Allocation 11

2.3.2 Enterprise Resource Allocation and Enterprise Profit 16

2.3.3 Nonlinearity in Bargaining Power and Enterprise Outcomes 18

2.4 Policy Shocks, Outside Options, and Identification of Bargaining Power 21

2.4.1 Indonesia's Marriage Regime and the Domestic Violence Law 21

2.4.2 Divorce Environment, Outside Options, and Bargaining Power 23

CHAPTER III DATA AND EMPIRICAL STRATEGY 28

3.1 Data and Descriptive Statistics 28

3.1.1 Data and Sample Construction 28

3.1.2 Descriptive Statistics 31

UNIVERSITAS
GADJAH MADA
Bargaining over Business: Womenâ€™s Power and Non-Farm Microenterprise Performance in Indonesia
Aushaaf Rafif Keane Pribadi, Elan Satriawan, M.Ec., Ph.D.
Universitas Gadjah Mada, 2026 | Diunduh dari http://etd.repository.ugm.ac.id/

3.2 Empirical Strategy 33
3.2.1 Baseline Specification and Endogeneity Issue 33
3.2.2 Instrumental Variable Strategy and Identifying Variation 34
3.2.3 Identification Assumptions and Threats to Validity 36

CHAPTER IV RESULTS AND DISCUSSION 39
4.1 Model Motivation: Descriptive Pattern and Stepwise Estimates 39
4.2 First-Stage Estimates and Identification Checks 42
4.2.1 Main First-Stage Estimates 42
4.2.2 Event Study Evidence on Pre-Law Trends 44
4.3 Main Results: Women's Bargaining Power and Enterprise Profit 46
4.3.1 Selection into Enterprise Leadership 46
4.3.2 Profit Estimates for Full Sample and by Enterprise Leadership 48
4.4 Intermediate Outcomes: Bargaining Power and Enterprise Inputs 50
4.5 Robustness and Potential Sources of Bias 53
4.5.1 Selection Into Entrepreneurship 54
4.5.2 Marital Sorting and Couple Selection 57
4.6 Discussion 58

CHAPTER V CONCLUSION 61
5.1 Conclusion 61
5.2 Recommendations 63
5.3 Research Limitations 64

REFERENCES 66

APPENDICES 74