



## REFERENCES

- Adnjani, M. D., Madrah, M. Y., & Mujib, A. (2025). Exploring Cultural Conflict Resolution through Face Negotiation Theory in the Indonesian Film “Tarung Sarung.” *Jurnal the Messenger*, 15(3), 230–242. <https://doi.org/10.26623/themessenger.v15i3.7434>
- Benet-Martinez, V., & Haritatos, J. (2005). Bicultural Identity Integration (BII): Components and Psychosocial Antecedents. *Journal of Personality*, 73(4). <https://doi.org/10.1111/j.1467-6494.2005.00337.x>
- Benet-Martínez, V., Leu, J., Lee, F., & Morris, M. W. (2002). Negotiating Biculturalism: Cultural Frame Switching in Biculturals with Oppositional Versus Compatible Cultural Identities. *Journal of Cross-Cultural Psychology*, 33(5). <https://doi.org/10.1177/0022022102033005005>
- Brown, P., & Levinson, S. C. (1987). *Politeness: Some Universals in Language Usage*. Cambridge: Cambridge University Press.
- Clift, R. (2016). *Conversation Analysis*. Cambridge University Press. <https://doi.org/10.1017/9781139022767>
- Croucher, S. M., Sommier, M., & Rahmani, D. (2015). Intercultural communication: Where we’ve been, where we’re going, issues we face. *Communication Research and Practice*, 1(1), 71–87. tandfonline. <https://doi.org/10.1080/22041451.2015.1042422>
- Deardorff, D. K. (2009). *The Sage handbook of intercultural competence*. Sage.
- Foucault, M. (1980). *Power/knowledge: Selected Interviews and Other writings, 1972-1977* (C. Gordon, Ed.). Pantheon Books.
- Goffman, E. (1967). *Interaction ritual : Essays in face-to-face behavior*. Anchor Books.
- Gudykunst, W., & Kim, Y. Y. (2003). *Communicating with strangers : an approach to intercultural communication*. McGraw-Hill.
- Hall, E. T. (1976). *Beyond Culture*. Anchor Books.



Hamamura, T., & Bettache, K. (2018, March). *Individualism and Collectivism*. ResearchGate.

[https://www.researchgate.net/publication/331431824\\_Individualism\\_and\\_Collectivism](https://www.researchgate.net/publication/331431824_Individualism_and_Collectivism)

Hardika, N., Misrohawati, E. R. R., & Rois, S. (2022). Conversation Analysis in The Man Who Knew Infinity Movie. *Salience Journal*, 2(1).

Hofstede, G. (1980). Culture's Consequences: International Differences in Work Related Values. *Organization Studies*, 4(4). <https://doi.org/10.1177/017084068300400409>

Hong, Y., Morris, M. W., Chiu, C., & Benet-Martínez, V. (2000). Multicultural minds: A dynamic constructivist approach to culture and cognition. *American Psychologist*, 55(7). <https://doi.org/10.1037//0003-066x.55.7.709>

Karanikola, Z., & Panagiotopoulos, G. (2025). Identity Negotiation and Conflict Resolution in Contemporary Multicultural Settings: The Contribution of Intercultural Mediators. *Genealogy*, 9(1). <https://doi.org/10.3390/genealogy9010018>

Kim, Y. Y. (2001). *Becoming intercultural: An integrative theory of communication and cross-cultural adaptation*. SAGE Publications.

LaFromboise, T., Coleman, H. L. K., & Gerton, J. (1993). Psychological impact of biculturalism: Evidence and theory. *Psychological Bulletin*, 114(3), 395–412. <https://doi.org/10.1037/0033-2909.114.3.395>

Lamb, G. (2012). Review of Heritage & Clayman (2010): Talk-in-Action: Identities, Interaction and Institutions. *Translation and the Genealogy of Conflict*, 11(2), 306–310. <https://doi.org/10.1075/jlp.11.2.10lam>

Lestary, A., Krismanti, N., & Hermaniar, Y. (2018). Interruptions and Silences in Conversations: A Turn-Taking Analysis. *PAROLE: Journal of Linguistics and Education*, 7(2). <https://doi.org/10.14710/parole.v7i2.64>

Liddicoat, A. J. (2021). *An Introduction to Conversation Analysis*. Bloomsbury Publishing.



- Markee, N. (2013). Jack Sidnell. *Conversation Analysis: An Introduction*. Malden, Massachusetts: Wiley-Blackwell. 2010. 269 pp. Pb (9781405159012) \$36.95.
- John Heritage and Steven Clayman. *Talk in Action: Interactions, Identities and Institutions*. Malden, Massachusetts: Wiley. *Journal of Sociolinguistics*, 17(1), 118–122.  
<https://doi.org/10.1111/josl.12010>
- Matsumoto, D., & Ekman, P. (1989). American-Japanese cultural differences in intensity ratings of facial expressions of emotion. *Motivation and Emotion*, 13(2).  
<https://doi.org/10.1007/bf00992959>
- Matsumoto, D., Yoo, H., Fontaine, J., Matsumoto, D. R., & Siddiqui, R. N. (2008). Mapping expressive differences around the world: The relationship between emotional display Rules and Individualism vs. Collectivism. *Journal of Cross-Cultural Psychology*, 39(1).  
[https://www.researchgate.net/publication/368282702\\_Mapping\\_expressive\\_differences\\_around\\_the\\_world\\_The\\_relationship\\_between\\_emotional\\_display\\_Rules\\_and\\_Individualism\\_vs\\_Collectivism](https://www.researchgate.net/publication/368282702_Mapping_expressive_differences_around_the_world_The_relationship_between_emotional_display_Rules_and_Individualism_vs_Collectivism)
- Matsumoto, D., Yoo, S. H., & Fontaine, J. (2008). Mapping expressive differences around the world. *Journal of Cross-Cultural Psychology*, 39(1).  
<https://doi.org/10.1177/0022022107311854>
- Miles, M. B., Huberman, A. M., & Saldana, J. (2013). *Qualitative Data Analysis: A Methods Sourcebook* (3rd ed.). Sage.
- Nakane, I. (2006). Silence and politeness in intercultural communication in university seminars. *Journal of Pragmatics*, 38(11), 1811–1835.
- Nakane, I. (2007). Silence in Intercultural Communication. In *Pragmatics & Beyond New Series*. John Benjamins. <https://doi.org/10.1075/pbns.166>



Northern Arizona University. (2017). *Face Negotiation Theory applied to Million Dollar Baby Film*.

Sacks, H., Schegloff, E. A., & Jefferson, G. (1974). *A Simple Systematic for the Organisation of Turn Taking in Conversation*. ResearchGate.  
[https://www.researchgate.net/publication/215439057\\_A\\_Simple\\_Systematic\\_for\\_the\\_Organisation\\_of\\_Turn\\_Taking\\_in\\_Conversation](https://www.researchgate.net/publication/215439057_A_Simple_Systematic_for_the_Organisation_of_Turn_Taking_in_Conversation)

Schegloff, E. A. (2007). *Sequence organization in interaction : a primer in conversation analysis I*. Cambridge University Press.

Song, C. (Director). (2023). *Past Lives*. A24.

Song, C., Richie, L., Panoff, J., & Lida, K. (2023). *Past Lives Press Notes*.  
[https://www.filmikamari.fi/pressit/uploads/text/past\\_lives\\_press\\_notes.pdf](https://www.filmikamari.fi/pressit/uploads/text/past_lives_press_notes.pdf)

Ting-Toomey, S. (2015). Conflict Facework Theory. *ResearchGate*, 325–330.  
[https://www.researchgate.net/publication/303786331\\_Conflict\\_Facework\\_Theory/citations](https://www.researchgate.net/publication/303786331_Conflict_Facework_Theory/citations)

Ting-toomey, S., & Kurogi, A. (1998). Facework competence in intercultural conflict: an updated face-negotiation theory. *International Journal of Intercultural Relations*, 22(2), 187–225. [https://doi.org/10.1016/s0147-1767\(98\)00004-2](https://doi.org/10.1016/s0147-1767(98)00004-2)

Tracy, K. (1990). *The many faces of facework*. ResearchGate.  
<https://www.researchgate.net/publication/232581780>

Tracy, S. J. (2013). *Qualitative research methods : Collecting evidence, crafting analysis, communicating impact*. Wiley-Blackwell.

University Transcriptions. (2017, February 13). *Jefferson Transcription System – A guide to the symbols*. University Transcription Services.  
[https://universitytranscriptions.co.uk/jefferson-transcription-system-a-guide-to-the-symbols/?utm\\_source=chatgpt.com](https://universitytranscriptions.co.uk/jefferson-transcription-system-a-guide-to-the-symbols/?utm_source=chatgpt.com)



<https://doi.org/10.1007/s42761-023-00188-z>