

DAFTAR PUSTAKA

- Abeyssekera, I., Manalang, L., David, R., & Grace Guiao, B. (2022). Accounting for Environmental Awareness on Green Purchase Intention and Behaviour: Evidence from the Philippines. *Sustainability*, 14(19), Article 19. <https://doi.org/10.3390/su141912565>
- Axsen, J., & Kurani, K. S. (2013a). Connecting Plug-in Vehicles with Green Electricity Through Consumer Demand. *Environmental Research Letters*, 8(1), 014045. <https://doi.org/10.1088/1748-9326/8/1/014045>
- Barbarossa, C., De Pelsmacker, P., & Moons, I. (2017a). Personal Values, Green Self-Identity and Electric Car Adoption. *Ecological Economics*, 140, 190–200. <https://doi.org/10.1016/j.ecolecon.2017.05.015>
- Berger, I. E., Ratchford, B. T., & Haines, G. H. (1994). Subjective product knowledge as a moderator of the relationship between attitudes and purchase intentions for a durable product. *Journal of Economic Psychology*, 15(2), 301–314. [https://doi.org/10.1016/0167-4870\(94\)90006-X](https://doi.org/10.1016/0167-4870(94)90006-X)
- Bjerkkan, K. Y., Nørbech, T. E., & Nordtømme, M. E. (2016). Incentives for Promoting Battery Electric Vehicle (bev) Adoption in Norway. *Transportation Research Part D: Transport and Environment*, 43, 169–180. <https://doi.org/10.1016/j.trd.2015.12.002>
- Boermans, D. D., Jagoda, A., Lemiski, D., Wegener, J., & Krzywonos, M. (2024). Environmental awareness and sustainable behavior of respondents in Germany, the Netherlands and Poland: A qualitative focus group study. *Journal of Environmental Management*, 370, 122515. <https://doi.org/10.1016/j.jenvman.2024.122515>
- Bollen, K., & Noble, M. (2011). Structural equation models and the quantification of behavior. *Proceedings of the National Academy of Sciences*, 108, 15639–15646. <https://doi.org/10.1073/pnas.1010661108>
- Bray, J., Johns, N., & Kilburn, D. (2011). An Exploratory Study into the Factors Impeding Ethical Consumption. *Journal of Business Ethics*, 98(4), 597–608. <https://doi.org/10.1007/s10551-010-0640-9>
- Chandra, A., Gulati, S., & Kandlikar, M. (2010). Green drivers or free riders? An analysis of tax rebates for hybrid vehicles. *Journal of Environmental Economics and Management*, 60(2), 78–93. <https://doi.org/10.1016/j.jeem.2010.04.003>
- Chen, K., & Deng, T. (2016). Research on the Green Purchase Intentions from the Perspective of Product Knowledge. *Sustainability*, 8(9), 943. <https://doi.org/10.3390/su8090943>
- Comparative Environmental Life Cycle Assessment of Conventional and Electric Vehicles—Hawkins—2013—Journal of Industrial Ecology—Wiley Online Library.* (n.d.).

- Retrieved March 6, 2025, from <https://onlinelibrary.wiley.com/doi/10.1111/j.1530-9290.2012.00532.x>
- Connecting plug-in vehicles with green electricity through consumer demand—IOPscience.* (n.d.). Retrieved March 9, 2025, from <https://iopscience.iop.org/article/10.1088/1748-9326/8/1/014045/meta>
- Cooper, D., & Schindler, P. (2013). *Business Research Methods: 12th Edition*. MCGRAW-HILL US HIGHER ED. <https://books.google.co.id/books?id=AZ0cAAAAQBAJ>
- Cox, B., & Bauer, C. (2018a). *The environmental burdens of passenger cars: Today and tomorrow*.
- de Best-Waldhober, M., Daamen, D., & Faaij, A. (2009). Informed and uninformed public opinions on CO2 capture and storage technologies in the Netherlands. *International Journal of Greenhouse Gas Control*, 3(3), 322–332. <https://doi.org/10.1016/j.ijggc.2008.09.001>
- Degirmenci, K., & Breitner, M. H. (2017). Consumer Purchase Intentions for Electric Vehicles: Is Green More Important Than Price and Range? *Transportation Research Part D: Transport and Environment*, 51, 250–260. <https://doi.org/10.1016/j.trd.2017.01.001>
- Dowd, K., & Burke, K. J. (2013). The influence of ethical values and food choice motivations on intentions to purchase sustainably sourced foods. *Appetite*, 69, 137–144. <https://doi.org/10.1016/j.appet.2013.05.024>
- Drèze, J., & Stern, N. (1987). Chapter 14 The theory of cost-benefit analysis. In *Handbook of Public Economics* (Vol. 2, pp. 909–989). Elsevier. [https://doi.org/10.1016/S1573-4420\(87\)80009-5](https://doi.org/10.1016/S1573-4420(87)80009-5)
- Dutta, B., & Hwang, H.-G. (2021). Consumers Purchase Intentions of Green Electric Vehicles: The Influence of Consumers Technological and Environmental Considerations. *Sustainability*, 13(21), Article 21. <https://doi.org/10.3390/su132112025>
- Egbue, O., & Long, S. (2012). Barriers to Widespread Adoption of Electric Vehicles: An Analysis of Consumer Attitudes and Perceptions. *Energy Policy*, 48, 717–729. <https://doi.org/10.1016/j.enpol.2012.06.009>
- Ellingsen, L. A.-W., Singh, B., & Strømman, A. H. (2016). The size and range effect: Lifecycle greenhouse gas emissions of electric vehicles. *Environmental Research Letters*, 11(5), 054010. <https://doi.org/10.1088/1748-9326/11/5/054010>
- Evi, T., & Rachbini, W. (2022). PARTIAL LEAST SQUARES (TEORI DAN PRAKTEK). Penerbit Tahta Media. <https://tahtamedia.co.id/index.php/issj/article/view/152>

- Febransyah, A. (2021). Predicting Purchase Intention towards Battery Electric Vehicles: A Case of Indonesian Market. *World Electric Vehicle Journal*, 12(4), Article 4. <https://doi.org/10.3390/wevj12040240>
- Feng, J., Liu, W., & Chen, F. (2025). Moving towards a circular economy: A systematic review of barriers to electric vehicle battery recycling. *Sustainable Production and Consumption*, 54, 241–260. <https://doi.org/10.1016/j.spc.2025.01.006>
- Gao, Z., Xie, H., Yang, X., Zhang, L., Yu, H., Wang, W., Liu, Y., Xu, Y., Ma, B., Liu, X., & Chen, S. (2023). Electric Vehicle Lifecycle Carbon Emission Reduction: A Review. *Carbon Neutralization*, 2(5), 528–550. <https://doi.org/10.1002/cnl2.81>
- Gilsanz, J. M. B., Ainhize. (2012). Electronic Service Quality and Value—Jose M. Barrutia, Ainhize Gilsanz, 2013. *Journal of Service Research*. <https://journals.sagepub.com/doi/10.1177/1094670512468294>
- Graham-Rowe, E., Gardner, B., Abraham, C., Skippon, S., Dittmar, H., Hutchins, R., & Stannard, J. (2012). Mainstream Consumers Driving Plug-in Battery-Electric and Plug-in Hybrid Electric Cars: A Qualitative Analysis of Responses and Evaluations. *Transportation Research Part A: Policy and Practice*, 46(1), 140–153. <https://doi.org/10.1016/j.tra.2011.09.008>
- Hair, J., & Alamer, A. (2022). Partial Least Squares Structural Equation Modeling (PLS-SEM) in second language and education research: Guidelines using an applied example. *Research Methods in Applied Linguistics*, 1(3), 100027. <https://doi.org/10.1016/j.rmal.2022.100027>
- Hair, J. F., Risher, J. J., Sarstedt, M., & Ringle, C. M. (2019). When to use and how to report the results of PLS-SEM. *European Business Review*, 31(1), 2–24. <https://doi.org/10.1108/EBR-11-2018-0203>
- Han, X., & Zhou, Y. (2024). Responding to consumer environmental awareness: A variational inequality approach to green manufacturing optimization. *Computers & Industrial Engineering*, 191, 110174. <https://doi.org/10.1016/j.cie.2024.110174>
- Hardman, S., Chandan, A., Tal, G., & Turrentine, T. (2017a). The Effectiveness of Financial Purchase Incentives for Battery Electric Vehicles – a Review of the Evidence. *Renewable and Sustainable Energy Reviews*, 80, 1100–1111. <https://doi.org/10.1016/j.rser.2017.05.255>
- Hartmann, P., & Apaolaza-Ibañez, V. (2012). Consumer attitude and purchase intention toward green energy brands: The roles of psychological benefits and environmental concern. *Journal of Business Research*, 65(9), 1254–1263. <https://doi.org/10.1016/j.jbusres.2011.11.001>
- Hawkins, T. R., Singh, B., Majeau-Bettez, G., & Strømman, A. H. (2013). Comparative Environmental Life Cycle Assessment of Conventional and Electric Vehicles.

- Journal of Industrial Ecology*, 17(1), 53–64. <https://doi.org/10.1111/j.1530-9290.2012.00532.x>
- Hojnik, J., Ruzzier, M., & Manolova, T. S. (2020). Sustainable development: Predictors of green consumerism in Slovenia. *Corporate Social Responsibility and Environmental Management*, 27(4), 1695–1708. <https://doi.org/10.1002/csr.1917>
- Iba, Z., & Wardhana, A. (2024). *Analisis Regresi dan Analisis Jalur untuk Riset Bisnis Menggunakan SPSS 29.0 & SMART-PLS 4.0*. Eureka Media Aksara. <https://repository.penerbiteureka.com/publications/569336/>
- Januszewska, R., Pieniak, Z., & Verbeke, W. (2011). Food choice questionnaire revisited in four countries. Does it still measure the same? *Appetite*, 57(1), 94–98. <https://doi.org/10.1016/j.appet.2011.03.014>
- Jogiyanto, & Abdillah, W. (2009). *Partial Least Square (PLS) Alternatif SEM Dalam Penelitian Bisnis*. Andi Offset.
- Kahneman, D., & Tversky, A. (1979). Prospect Theory: An Analysis of Decision under Risk. *Econometrica*, 47(2), 263–291. JSTOR. <https://doi.org/10.2307/1914185>
- Liu, X., Sun, X., Zheng, H., & Huang, D. (2021). Do policy incentives drive electric vehicle adoption? Evidence from China. *Transportation Research Part A: Policy and Practice*, 150, 49–62. <https://doi.org/10.1016/j.tra.2021.05.013>
- Lu, L.-C., Chang, H.-H., & Chang, A. (2015). Consumer Personality and Green Buying Intention: The Mediate Role of Consumer Ethical Beliefs. *Journal of Business Ethics*, 127(1), 205–219. <https://doi.org/10.1007/s10551-013-2024-4>
- Lu, P., Hamori, S., Sun, L., & Tian, S. (2024). Does the Electric Vehicle Industry Help Achieve Sustainable Development Goals?—Evidence from China. *Frontiers in Environmental Science*, 11. <https://doi.org/10.3389/fenvs.2023.1276382>
- Nautiyal, S., & Lal, C. (2022). Product knowledge as a facilitator of organic purchase intention in emerging markets: Empirical evidence from India. *Journal of Cleaner Production*, 372, 133782. <https://doi.org/10.1016/j.jclepro.2022.133782>
- Negash, Y. T., & Akhbar, T. (2024). Building consumer trust in secondhand fashion: A signaling theory perspective on how consumer orientation and environmental awareness shape engagement. *Cleaner and Responsible Consumption*, 14, 100211. <https://doi.org/10.1016/j.clrc.2024.100211>
- (PDF) Consumers' Purchase Intention toward Electric Vehicles from the Perspective of Perceived Green Value: An Empirical Survey from China. (2024). *ResearchGate*. <https://doi.org/10.3390/wevj15060267>

- Predicting consumers' intention to adopt hybrid electric vehicles: Using an extended version of the theory of planned behavior model* | *Transportation*. (n.d.). Retrieved March 9, 2025, from <https://link.springer.com/article/10.1007/s11116-014-9567-9>
- Prescott, J., Young, O., O'Neill, L., Yau, N. J. N., & Stevens, R. (2002). Motives for food choice: A comparison of consumers from Japan, Taiwan, Malaysia and New Zealand. *Food Quality and Preference*, 13(7), 489–495. [https://doi.org/10.1016/S0950-3293\(02\)00010-1](https://doi.org/10.1016/S0950-3293(02)00010-1)
- Prospect Theory: An Analysis of Decision under Risk on JSTOR*. (n.d.-a). Retrieved March 5, 2025, from <https://www.jstor.org/stable/1914185?origin=crossref>
- Prospect Theory: An Analysis of Decision under Risk on JSTOR*. (n.d.-b). Retrieved March 5, 2025, from <https://www.jstor.org/stable/1914185>
- Research on the Green Purchase Intentions from the Perspective of Product Knowledge*. (n.d.-a). Retrieved March 25, 2025, from <https://www-mdpi-com.translate.goog/2071-1050/8/9/943? x tr sl=en& x tr tl=id& x tr hl=id& x tr pto=tc>
- Research on the Green Purchase Intentions from the Perspective of Product Knowledge*. (n.d.-b). Retrieved March 25, 2025, from <https://ideas.repec.org/a/gam/jsusta/v8y2016i9p943-d78222.html>
- Rezvani, Z., Jansson, J., & Bodin, J. (2015). Advances in consumer electric vehicle adoption research: A review and research agenda. *Transportation Research Part D: Transport and Environment*, 34, 122–136. <https://doi.org/10.1016/j.trd.2014.10.010>
- Ringle, C. M., Sarstedt, M., Sinkovics, N., & Sinkovics, R. R. (2023). A perspective on using partial least squares structural equation modelling in data articles. *Data in Brief*, 48, 109074. <https://doi.org/10.1016/j.dib.2023.109074>
- Rotaris, L., Giansoldati, M., & Scorrano, M. (2021). The slow uptake of electric cars in Italy and Slovenia. Evidence from a stated-preference survey and the role of knowledge and environmental awareness. *Transportation Research Part A: Policy and Practice*, 144, 1–18. <https://doi.org/10.1016/j.tra.2020.11.011>
- Schaltegger, S., & Csutora, M. (2012). Carbon accounting for sustainability and management. Status quo and challenges. *Journal of Cleaner Production*, 36, 1–16. <https://doi.org/10.1016/j.jclepro.2012.06.024>
- Schuitema, G., Anable, J., Skippon, S., & Kinnear, N. (2013). The role of instrumental, hedonic and symbolic attributes in the intention to adopt electric vehicles. *Transportation Research Part A: Policy and Practice*, 48, 39–49. <https://doi.org/10.1016/j.tra.2012.10.004>

- Sekaran, U., & Bougie, R. J. (2016). *Research Methods For Business: A Skill Building Approach Seventh Edition*. John Wiley & Sons; WorldCat.
- Sharma, A., Kumar, K., & Dwesar, R. (2025). “Keenly aware of environmental issues, yet wavering in conviction”: Understanding the factors influencing the consumers’ willingness to pay for green energy. *Sustainable Futures*, 9, 100427. <https://doi.org/10.1016/j.sftr.2024.100427>
- Sierzchula, W., Bakker, S., Maat, K., & van Wee, B. (2014). The influence of financial incentives and other socio-economic factors on electric vehicle adoption. *Energy Policy*, 68, 183–194. <https://doi.org/10.1016/j.enpol.2014.01.043>
- Sovacool, B. K., & Hirsh, R. F. (2009). Beyond batteries: An examination of the benefits and barriers to plug-in hybrid electric vehicles (PHEVs) and a vehicle-to-grid (V2G) transition. *Energy Policy*, 37(3), 1095–1103. <https://doi.org/10.1016/j.enpol.2008.10.005>
- Suphasomboon, T., & Vassanadumrongdee, S. (2022). Toward sustainable consumption of green cosmetics and personal care products: The role of perceived value and ethical concern. *Sustainable Production and Consumption*, 33, 230–243. <https://doi.org/10.1016/j.spc.2022.07.004>
- Thaler, R. H. (2016). Behavioral Economics: Past, Present, and Future. *American Economic Review*, 106(7), 1577–1600. <https://doi.org/10.1257/aer.106.7.1577>
- The effectiveness of financial purchase incentives for battery electric vehicles – A review of the evidence—ScienceDirect*. (n.d.). Retrieved March 5, 2025, from <https://www.sciencedirect.com/science/article/pii/S1364032117309012>
- The slow uptake of electric cars in Italy and Slovenia. Evidence from a stated-preference survey and the role of knowledge and environmental awareness—ScienceDirect*. (n.d.). Retrieved March 12, 2025, from <https://www.sciencedirect.com/science/article/pii/S0965856420307771>
- van der Linden, S. (2015). The social-psychological determinants of climate change risk perceptions: Towards a comprehensive model. *Journal of Environmental Psychology*, 41, 112–124. <https://doi.org/10.1016/j.jenvp.2014.11.012>
- Wang, C., Yao, X., Sinha, P. N., Su, H., & Lee, Y.-K. (2022a). Why do government policy and environmental awareness matter in predicting NEVs purchase intention? Moderating role of education level. *Cities*, 131, 103904. <https://doi.org/10.1016/j.cities.2022.103904>
- Wang, S., Fan, J., Zhao, D., Yang, S., & Fu, Y. (2016a). Predicting Consumers’ Intention to Adopt Hybrid Electric Vehicles: Using an Extended Version of the Theory of Planned Behavior Model. *Transportation*, 43(1), 123–143. <https://doi.org/10.1007/s11116-014-9567-9>

- Wang, X., Pacho, F., Liu, J., & Kajungiro, R. (2019). Factors Influencing Organic Food Purchase Intention in Developing Countries and the Moderating Role of Knowledge. *Sustainability*, *11*(1), Article 1. <https://doi.org/10.3390/su11010209>
- Wang, X.-W., Cao, Y.-M., & Zhang, N. (2021). The influences of incentive policy perceptions and consumer social attributes on battery electric vehicle purchase intentions. *Energy Policy*, *151*, 112163. <https://doi.org/10.1016/j.enpol.2021.112163>
- Wee, S., Coffman, M., & La Croix, S. (2018). Do electric vehicle incentives matter? Evidence from the 50 U.S. states. *Research Policy*, *47*(9), 1601–1610. <https://doi.org/10.1016/j.respol.2018.05.003>
- Xue, Y., Zhang, Y., Wang, Z., Tian, S., Xiong, Q., & Li, L. Q. (2023). Effects of incentive policies on the purchase intention of electric vehicles in China: Psychosocial value and family ownership. *Energy Policy*, *181*, 113732. <https://doi.org/10.1016/j.enpol.2023.113732>
- Zhao, H., Rasiah, R., Furuoka, F., & Erhuan, S. (2024). Consumers' Purchase Intention Toward Electric Vehicles from the Perspective of Perceived Green Value: An Empirical Survey from China. *World Electric Vehicle Journal*, *15*. <https://doi.org/10.3390/wevj15060267>