

DAFTAR PUSTAKA

- Ali, BJ & Anwar, G (2021). An Empirical Study of Employees Motivation dan its Influence Job Statisfaction. International Journal of Engineering, Bussiness dan Management, 5 (2), pp. 21-30. https://doi.org/10.22161/ije_bm.5.2.3
- Altbach, Philip G & Salmi, Jamil (2011). The Road to Academic Excellence: Pendirian Universitas Riset Kelas Dunia (Terj.). Jakarta: Salemba Humanika, 2012. pp. 1-368. <https://tertiaryeducation.org/wp-content/uploads/2012/11/Indonesian-version-The-road-to-academic-excellence-25-Juli-2012.pdf>
- Anggreni, P (2023). Sertifikasi Dosen, Motivasi Kerja dan Korelasinya dengan Kinerja Dosen. Jurnal Ilmiah Pendidikan Profesi Guru 6 (1). pp. 176-185. <https://doi.org/10.23887/jippg.v6i1.58635>
- Bandura, Albert., & National Inst of Mental Health. (1986). Social Foundations of Thought dan Action: A Social Cognitive Theory. Prentice-Hall, Inc.
- Bandura, Albert (1991). Social Cognitive Theory of Self-Regulation. Organizational Behavior and Human Decision Processes 50 (2). pp. 248-287. [https://doi.org/10.1016/0749-5978\(91\)90022-L](https://doi.org/10.1016/0749-5978(91)90022-L)
- Benavente, J.M.; Crespi, G.; Figal, L.; Maffioli, A (2012). The Impact Of National Research Funds: A Regression Discontinuity Approach to the Chilean FONDECYT. Research Policy (41), pp. 1461–1475. <https://doi.org/10.1016/j.respol.2012.04.007>
- Bonner, S. E., & Sprinkle, G. B. (2002). The Effects of Monetary Incentives on Effort and Task Performance: Theories, Evidence, and a Framework for Research. Accounting, Organizations and Society, 27(4–5), 303–345. [https://doi.org/10.1016/S0361-3682\(01\)00052-6](https://doi.org/10.1016/S0361-3682(01)00052-6)
- Bowles, S., & Polanía-Reyes, S. (2012). Economic Incentives and Social Preferences: Substitutes or Complements? Journal of Economic Literature, 50(2), 368–425. <https://doi.org/10.1257/jel.50.2.368>
- Budiman, Arip (2023). Produktivitas Dosen dalam Pelaksanaan Tri Dharma Perguruan Tinggi (Studi Pada Sekolah Tinggi Teknologi YBSI Tasikmalaya). ATRABIS: Jurnal Administrasi Bisnis 9 (1). pp. 20-31. <https://doi.org/10.38204/atrabis.v9i1.1007>
- Choi, J.W., & Presslee, A (2023). When dan Why Tangible Reward can Motivate

Greater Effort than Cash Rewards: An Analysis of Four Attribute Different. *Accounting, Organizations and Society*, 104, 101389. <https://doi.org/10.1016/j.aos.2022.101389>

Chen, B., Vansteenkiste, M., Beyers, W., Boone, L., Deci, E.L., Van der Kaap-Deeder, J., *et al.* (2015). Basic Psychology Need Satisfaction, Need Frustration, dan Need Strength Across Four Cultures, *Motivation dan Emotion*, 39, 216-236. <https://link.springer.com/article/10.1007/s11031-014-9450-1>

Chiang, F. F., & Birtch, T. A. (2010). Appraising Performance Across Borders: An Empirical Examination of The Purposes Dan Practices of Performance Appraisal in A Multi-Country Context. *Journal of Management Studies*, 47(7), pp. 1365–1393. <https://doi.org/10.1111/j.1467-6486.2010.00937.x>

Clements, Danrew James & Kamau, Caroline (2018). Understdaning Students' motivation Towards Proactive Careerbehaviours Through Goal-Setting Theory Dan The Job Demands–Resources Model. *Studies In Higher Education* 43 (12). Page. 2279–2293. <https://doi.org/10.1080/03075079.2017.1326022>

Creswell, John W (2015). *Penelitian Kualitatif & Desain Riset: Memilih di Antara Lima Pendekatan* (Ed. Ketiga). Pustaka Pelajar. Hal. 107-114

Data Dikti Portal informasi perguruan tinggi. Sumber <https://www.datadikti.com/pts/>

Di Bitetti, M. S., & Ferreras, J. A. (2017). Publish (in English) or Perish: The Effect on Citation Rate of Using Languages other than English in scientific Publications. *Ambio*, 46(1), 121–27. <https://doi.org/10.1007/s13280-016-0820-7>

Deci, E. L., & Ryan, R. M. (1985). *Intrinsic Motivation dan Self-Determination in Human Behavior*. Berlin: Springer Science & Business Media. <https://doi.org/10.1007/978-1-4899-2271-7>

Deci, E. L., & Ryan, R. M. (2008). Self-Determination Theory: A Macrotheory of Human Motivation, Development, dan Health. *Canadian Psychology / Psychologie Canadienne*, 49(3), 182–185. <https://doi.org/10.1037/a0012801>

Devaro, J., Maxwell, N., & Morita, H. (2017). Training dan Intrinsic Motivation in Nonprofit and For-Profit Organizations. *J. Econ. Behav. Organ*, 139, pp. 196–213. <https://doi.org/10.1016/j.jebo.2017.04.005>

Deci, E. L., Koestner, R., & Ryan, R. M. (2001). Extrinsic Rewards and Intrinsic

Motivation in Education: Reconsidered Once Again. Review of Educational Research, 71(1), 1–27. <https://doi.org/10.3102/00346543071001001>

Deci, E. L., & Ryan, R.M. (2000). The “ What” dan “ Why” of Goal Pursuit : Human Needs and The Self-Determination of Behavior. Psychology Inquiry, 11(4), 227-268. https://doi.org/10.1207/S15327965PLI1104_01

Eziokwu, C. D., & Onuaha, B. C. (2021). Reward Systems dan Organisational Performance of Deposit Money Banks in River State. African Journal of Business dan Economic Development, 1(6), pp. 11–26. <https://www.doi.org/10.46654/AJBED>

Eisenberger, R., & Rhoades, L. (2001). Incremental Effects of Reward on Creativity. Journal of Personality and Social Psychology, 81(4), 728–741. <https://doi.org/10.1037/0022-3514.81.4.728>

Eisenberger, R., Shanock, L. & Eisenberger, R. (2011). Rewards, Intrinsic Motivation, and Creativity: A Case Study of Conceptual and Methodological Isolation. Creativity Research Journal, 15(2/3), 121–130. <https://doi.org/10.1080/10400419.2003.9651404>

Farida, I., Tjakraatmadja, J. H., Firman, A., & Sulistyo-Basuki. (2015). A Conceptual Model of Open Access Institutional Repository in Indonesia Academic Libraries: Viewed from Knowledge Management Perspective. Library Management, 36(1/2), 168–81. <https://doi.org/10.1108/LM-03-2014-0038>

Forner, V. W., Jones, M., Berry, Y., & Eidenfalk, J. (2020). Motivating Workers: How Leaders Apply Self-Determination Theory in Organizations. Organization Management Journal, 18(2), pp. 76-94. <http://dx.doi.org/10.1108/OMJ-03-2020-0891>

Franzoni, Chiara, Giuseppe Scellato, & Paula Stephan (2011). Changing Incentives to Publish. Science 333: pp. 702–703. <https://doi.org/10.1126/science.1197286>

Gaitán -Angulo, M., Díaz, J. C., Vilorio, A., Lis-Gutiérrez, J., & Rodríguez-Garnica, P.A.. (2018). Bibliometric Analysis of Social Innovation and Complexity: Databases Scopus dan Dialnet 2007–2017. In International Conference on Data Mining dan Big Data (pp. 23–30). Springer.

Gibson., Ivancevic, D. (1997). Organization, Behavior, Structure, Process. Jakarta: Bina Rupa Aksara.

- Harzing, A.-W., & Alakangas, S. (2016). Google Scholar, Scopus dan the Web of Science: A Longitudinal and Cross-Disciplinary Comparison. *Scientometrics*, 106(2), 787–804. DOI: 10.1007/s11192-015-1798-9
- Hendijani, R., Bischak, D. P., Arvai, J., & Dugar, S. (2016). Intrinsic Motivation, External Reward, and Their Effect on Overall Motivation and Performance. *Human Performance*. <https://doi.org/10.1080/08959285.2016.1157595>
- Herdiansyah, H (2015). *Metodologi Penelitian Kualitatif untuk Ilmu Psikologi*. Jakarta: Salemba Humanika
- Holdsworth, S., Turner, M., & Scott-Young, C. M. (2018). Not Drowning, Waving. Resilience and University: A Student Perspective. *Studies in Higher Education*, 43 (11). pp. 1837-185. <https://doi.org/10.1080/03075079.2017.1284193>
- Hussain, S. D., Khaliq, D. A., Nisar, Q. A., Kamboh, A. Z., & Ali, S. (2019). The Impact of Employees' Recognition, Rewards and Job Stress on Job Performance: Mediating Role of Perceived Organization Support. *SEISENSE Journal of Management*, 2(2), Article 2. <https://doi.org/10.33215/sjom.v2i2.121>
- Jia, H., & Saule, E. (2018). Local is Good: A Fast Citation Recommendation Approach. *European Conference on Information Retrieval*, 758–764.
- Juddi, Moh Faidol. 2019. *Komunikasi Budaya dan Dokumentasi Kontemporer*. Bandung: Unpad Press.
- Kharasch, E. D., Avram, M. J., Bateman, B. T., J. Clark, D., Culley, D. J., Davidson, A. J., Houle, T. T., Jiang, Y., Levy, J. H., & London, M. J. (2021). Authorship and publication matters: Credit dan credibility. *Anesthesiology*, 135(1), 1–8. <https://doi.org/10.1097/ALN.0000000000003830>
- Krisna, Fransisca Nur'aini & Purnama, Joko (2022). Pengaruh Sertifikasi Pendidik terhadap Peningkatan Publikasi Ilmiah Dosen di Perguruan Tinggi di Indonesia. *Jurnal Pendidikan dan Kebudayaan* 7 (1). pp.78-92. <https://doi.org/10.24832/jpnk.v7i1.2464>
- Koo, B., Yu, J., Chua, B. L., Lee, S., & Han, H. (2020). Relationships Among Emotional and Material Rewards, Job Satisfaction, Burnout, Affective Commitment, Job Performance, dan Turnover Intention in the Hotel Industry. *Journal of Quality Assurance in Hospitality & Tourism*, 21(4), pp. 371-401. <https://doi.org/10.1080/1528008X.2019.1663572>

La Guardia, J.G., Ryan, R.M., Couchman, C.E., & Deci, E.L. (2000). Within-Person Variation in Security of Attachment: A Self-Determination Theory Perspective on Attachment, Need Fulfillment, dan Well-Being. *Journal of Personality dan Social Psychology*, 79, 367-384.
<https://doi.org/10.1037//0022-3514.79.3.367>

LLDIKTI Wilayah V (2024). Data Sebaran Jumlah Jabatan Fungsional Dosen Perguruan Tinggi Swasta di Daerah Istimewa Yogyakarta. sistem EVirA ini adalah hasil pelaporan data perguruan tinggi swasta di lingkungan LLDIKTI Wilayah V melalui PDDIKTI per tanggal 11 - 11 - 2024
<https://lldikti5.id/evira/frontpage/dosen>

LLDIKTI Wilayah V (2024). Pengumuman Klasterisasi Perguruan Tinggi Tahun 2024. di akses 04 Januari 2024:
<https://drive.google.com/file/d/1vRfgKzQNjnuYs5EvF3n8MJZeUGJ85Q71/view?usp=sharing>

Marsigit (2009). Universitas Negeri Yogyakarta Menuju Perguruan Tinggi Bertaraf Internasional (PTBI), “Yogyakarta State University on The Move Toward World Class University.” Sidang SENAT Universitas Negeri Yogyakarta Komisi I Hearing Dengan PR I: Konsep WCU Pada Senin, 7 Desember 2009 Di UNY

Martín-Martín, A., Orduna-Malea, E., & López-Cózar, E. D. (2018). Coverage of Highly Cited Documents in Google Scholar, Web of Science, dan Scopus: a multidisciplinary comparison. *Scientometrics*, 116(3), 2175–2188.
<https://doi.org/10.1007/s11192-018-2820-9>

Moleong, L. J. 2010. *Metodologi Penelitian Kualitatif*. Bandung: PT Remaja Rosdakarya

Mondy & Noe (2005). *Human Resource Management*. PT. Bumi Aksara, Jakarta.

Mossbarger, M. dan Eddington, J., 2003. *Methods for motivating employees*. [Online] Weber State University. Available at: http://faculty.weber.edu/djgreen/TBE_3250/Assignment/Example%20Formal%20Report%20Methods%20For%20Motivating%20Employees.pdf

Moustakas, Clark (1994). *Phenomenological Research Method*. Sage

Nurhaeni, Anggreni, Kusumawati, Permitasari, & Putri. (2021). Internationalization of Higher Education: A Case Study on Media Utilization, Policies Consistency dan Stakeholders' Insights in Indonesia. *Jurnal Bina Praja*, 13(2). pp. 207–218
<https://doi.org/10.21787/jbp.13.2021.207-218>

Patton, Michael Quinn (2009). *Metode evaluasi kualitatif : How to Use*

Qualitative Methods in Evaluation Sage Publications. Yogyakarta :
Pustaka Pelajar

- Pieper, J. R., Greenwald, J. M., & Schlachter, S. D. (2018). Motivating Employee Referrals: The Interactive Effects Of The Referral Bonus, Perceived Risk In Referring, dan Affective Commitment. *Human Resource Management*, 57(5), pp.1159-1174. <https://doi.org/10.1002/hrm.21895>
- Pramono, R. W. (2021). The Effect of Intrinsic Rewards dan Extrinsic Rewards on Performance with Job Satisfaction as Intervening Variables. *Journal of Social Science*, 2(2). pp. 200-210. <https://doi.org/10.46799/jss.v2i2.80>
- Rasyidi, Sri Wahyu Lely Hana & Deasy Wulandari (2019). “Analysis of Competency and Organizational to The Performance of Lecturers Through Work Loyalty as an Intervening Variable at Abdurachman Saleh Situbondo University”. *International Journal of Research Science & Management* 6 (12). Page. 77-80
- Retnowati, T. H., Mardapi, D., & Kartowagiran, B. (2018). Kinerja Dosen di Bidang Penelitian dan Publikasi Ilmiah. *Jurnal Akuntabilitas Manajemen Pendidikan*, 6(2), 215–225. <http://dx.doi.org/10.21831/amp.v6i2.21524>
- Riaz, H., Akhtar, C. S., & Aslam, R. (2018). Total Rewards dan Employee Performance: Investigating the Mediating Role of Employee Motivation in Telecom Sector. *SSOAR*, 2(3), 16. pp. 342- 356
- Rivai, Veithzal., 2013, *Manajemen Sumber Daya Manusia Untuk Perusahaan Dari Teori Ke Praktek*, Rajagrafindo persada, Bandung.
- Ryan, R. M. (1982). Control dan Information in the Intrapersonal Sphere: An Extension of Cognitive Evaluation Theory. *Journal of Personality dan Social Psychology*, 43 (3), 450-461. <https://psycnet.apa.org/doi/10.1037/0022-3514.43.3.450>
- Ryan, R.M., & Deci, E. L. (2017). *Self-Determination Theory: Basic Phsyological Needs in Motivation, Development, and Wellness*. New York. NY: Guilford Publishing. <https://psycnet.apa.org/doi/10.1521/978.14625/28806>
- Ryan, Richard M., & Deci, Edward L. (2022). Self-Determination Theory. *Encyclopedia of Quality of Life and Well-Being Research*. Springer. pp. 1-7. https://doi.org/10.1007/978-3-319-69909-7_2630-2
- Ryan, R. M., Ryan, W. S., Di Domenico. S.I., & Deci. E. L., (2019). The Nature and the Condition of Human Autonomy dan Flourishing: Self - Determination Theory dan Basic Psychological Needs. In. R. M. Ryan

(Ed.) The Oxford Hdanbook of Human Motivation (pp. 89-110). (2nd ed.).
New York, NY: Oxford University Press.

Ryan, R., & Deci, E. I. (2020). Intrinsic dan Extrinsic Motivation from a Self-Determination Theory Perspective: Definitions, Theory, Practices, dan Future Directions. *Contemp. Educ. Psychol* (61). pp. 1-11.
<https://doi.org/10.1016/j.cedpsych.2020.101860>

Shattock, M. (2017). The ‘World Class’ University and International Ranking Systems: What are the Policy Implications for Governments and Institutions? *Policy Reviews in Higher Education*, 1(1), 4–21.
<https://doi.org/10.1080/23322969.2016.1236669>

Siregar, Sakinah Ubudiyah (2020). Pengaruh Reward Terhadap Kinerja Dosen Perguruan Tinggi Swasta Labuhan Batu. *CIVITAS : Jurnal Pembelajaran dan Ilmu Civic* 6 (1). Hal. 18-22. <https://doi.org/10.36987/civitas.v1i1.1668>

Soekanto, S. 2009. *Sosiologi Suatu Pengantar*, Jakarta: Raja Grafindo Persada.

Suardin., Wahyudi, M., Madhakomala. (2019). “Higher Education Tridharma Program”, *Proceedings of the 2nd International Conference on Education, ICE 2019*, 27-28 September 2019, Universitas Muhammadiyah Purworejo, Indonesia. EAI. <http://dx.doi.org/10.4108/eai.28-9-2019.2291080>

Sugiarto, Eko. 2015. *Menyusun Proposal Penelitian Kualitatif Skripsi dan Tesis*. Yogyakarta: Suaka Media

Sugiyono, (2017). *Metode Penelitian Kuantitatif, Kualitatif, dan R&D*. Bandung: CV. Alfabet

Sugiyono (2022). *Metode Penelitian Kualitatif : Untuk Penelitian yang Bersifat: Eksploratif, Enterpretif, Interaktif dan Konstruktif*. Alfabeta.

Sunarto, A., Rusilowati, U., & Sari Eka, M. (2017). Pengaruh Reward (Penghargaan), Punishment (hukuman) dan kepuasan kerja terhadap kinerja karyawan pada PT. Asuransi Sinarmas Jakarta Pusat. 392–411

Tarigan, J., Cahya, J., Valentine, A., Hatane, S., & Jie, F. (2022). Total Reward System, Job Satisfication dan Employee Productivity on Financial Perfomance: Evidence from Indonesian Generation Z Workers. *Journal of Asia Bussiness Studies*, 16(6), 1041-1065. <https://doi.org/10.1108/JABS-04-2021-0154>

Taylor, G., Jungert, T., Mageau, G.A., Schattke, K., Dedic, H., Rosenfield, S., & Koestner, R. (2014). A Self-Determination Theory Approach to Predicting School Achievement Over Time: The Unique Role of Intrinsic Motivation. *Contemporary Educational Psychology*, 39 (4), 342-358.
<https://doi.org/10.1016/j.cedpsych.2014.08.002>

Troncoso, Elizabeth, Contreras, Francisco Ganga & Briceno, Margarita (2022). Incentive Policies for Scientific Publications in the State Universities of Chile. *Publications* 2022, 10(2), 20. pp. 1-19.
<https://doi.org/10.3390/publications10020020>

Undang-undang Nomor 20 Tahun 2003 Tentang Sistem Pendidikan Nasional

Undang-Undang Nomor 14 Tahun 2005 Tentang Guru dan Dosen

Van Der Wende, M. Internationalisation Policies: About New Trends and Contrasting Paradigms. *High Educ Policy* 14, 249–259 (2001).
[https://doi.org/10.1016/S0952-8733\(01\)00018-6](https://doi.org/10.1016/S0952-8733(01)00018-6)

Veer, D. K., Khiste, G. P., & Deshmukh, R. K. (2018). Publication productivity of 'Information Literacy' in Scopus during 2007 to 2016. *Asian Journal of Research in Social Sciences dan Humanities*, 8(2), 171–183.
<http://dx.doi.org/10.5958/2249-7315.2018.00036.9>

Veugelers, R. (2020). Impact of Higher Education Internationalisation on the Luxembourg: Publications Office of the European Union.
https://eenee.eu/wp-content/uploads/2021/05/EENEE_AR40.pdf

Widodo, Djoko Setyo & Ydani, Danri (2022). Model Kinerja Karyawan: Kompetensi, Kompensasi dan Motivasi, (Literature Review MSDM). *Jurnal Ilmu Multidisiplin (JIM)* 1(1). Hal. 1-14.
<https://doi.org/10.38035/jim.v1i1>

Wijaya, Ludfi Ferry (2021). Sistem Reward dan Punishment sebagai Pemicu dalam Meningkatkan Kinerja Karyawan. *Jurnal Ilmu Komputer, Ekonomi dan Manajemen (JIKEM)* 1(2). Hal. 1-11.

Wit, Hans de (2020). Internationalization of Higher Education: The Need for a More Ethical and Qualitative Approach 10 (1). pp. i-iv.
<https://doi.org/10.32674/jis.v10i1.1893>

Wit, Hans de (2010). Internationalisation Of Higher Education In Europe and Its Assessment, Trends and Issues. *Accreditation Organisation of the Netherlands dan Flanders*. pg. 1-24. <https://www.eurashe.eu/wp-content/uploads/2022/02/wg4-r-hans-de-wit-internationalisation-of-higher-education-europe-december-2010.pdf>

- Xerri, M. J., Radford, K., & Shacklock, K. (2018). Student Engagement in Academic Activities: A Social Support Perspective. *Higher Education*, 75, pp. 589-605. <https://link.springer.com/article/10.1007%2Fs10734-017-0162-9>
- Xu, Xin , Oancea, Alis & Rose, Heath (2021). The Impacts of Incentives for International Publications on Research Cultures in Chinese Humanities and Social Sciences. *Minerva* 59. pp. 469–492 <https://doi.org/10.1007/s11024-021-09441-w>
- Zoller, Y. J., & Muldoon, J. (2018). Illuminating the Principles of Social Exchange Theory with Hawthorne Studies. *Journal of Management History* 25(1), pp. 47-66. <https://doi.org/10.1108/JMH-05-2018-0026>
- Zuldafrial dan Lahir, M. (2012). *Penelitian Kualitatif*. Surakarta: Yuma Pustaka