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Analysis of The Optimization of Business Development Services Program From Top Level And Street Level Bureaucrat Perspective 2015-2019 (Study Case of Indonesia Directorate General of Taxes)
Paulus Mauritz Binanga Lubis, Porf. Amin Wibowo, S.E, M.B.A, Ph.D.

Universitas Gadjah Mada, 2022 | Diunduh dari <http://etd.repository.ugm.ac.id/>

ANALYSIS OF THE OPTIMIZATION OF BUSINESS DEVELOPMENT SERVICES PROGRAM FROM TOP LEVEL AND STREET LEVEL BUREAUCRAT PERSPECTIVE 2015-2019

Thesis

As a partial fulfillment to achieve a Master Degree

Study Program in Master of Business Administration



Submitted by

Paulus Mauritz Binanga Lubis

19/447639/PEK/24940

to

FACULTY OF ECONOMICS AND BUSINESS

UNIVERSITAS GADJAH MADA

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AUTHORIZATION

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Submitted by
Paulus Mauritz Binanga Lubis
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has been defended before the Board of Examiners
on October 27, 2021
and has been declared to fulfill all requirements

Yogyakarta, October 27, 2021

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STATEMENT OF AUTHENTICITY OF WRITTEN THESIS

I, the undersigned, state that this written thesis entitled:

ANALYSIS OF THE OPTIMIZATION OF BUSINESS DEVELOPMENT SERVICES PROGRAM FROM TOP LEVEL AND STREET LEVEL BUREAUCRAT PERSPECTIVE 2015-2019

and presented for examination on October 27, 2021, is my own work.

I hereby solemnly state that this thesis does not contain, in whole or in part, the work of any other person, in the form of plagiarized or copied phrases or symbols showing the ideas or thoughts of another writer presented as if they were my own; nor does it contain, in part or in whole, writing that I have copied, plagiarized or taken from the writing of another person without recognizing the original author.

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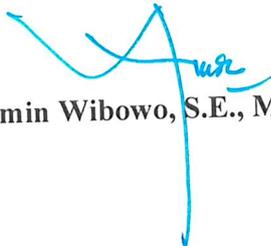
Yogyakarta, October 27, 2021

Signed



Paulus Mauritz Binanga Lubis

Witnessed



Prof. Amin Wibowo, S.E., M.B.A., Ph.D..

THESIS SUMMARY

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Approved by
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RINGKASAN TESIS

ANALISIS OPTIMALISASI PROGRAM BUSINESS DEVELOPMENT SERVICES DARI PERSPEKTIF BIROKRAT LEVEL ATAS DAN BAWAH 2015-2019



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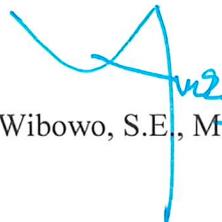
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Disetujui oleh:



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