



- Aaker, D. A. (1991). *Managing Brand Equity: Capitalizing on the Value of a Brand Name*. New York: The Free Press.
- Aaker, D. A., & Jacobson, R. (2001). The value relevance of brand attitude in high-technology markets. *Journal of Marketing Research*, Vol. 38, No. 4, pp. 485-493.
- Ambler, T. (2000). Marketing Metrics. In *Business Strategy Review* (Vol. 11, pp. 59-66).
- Anabila, P. (2020). Integrated Marketing Communications, Brand Equity, and Business Performance in Micro-Finance Institutions: An Emerging Market Perspective. *Journal of Marketing Communications*, 26, 229-242.
- Aydin, G., & Ulengin, B. (2015). Effect of Brand Equity on Firm's Financial Performance in Consumer Goods Industries. *Journal of Business, Economics and Finance*, 4, 3.
- Backhaus, K., Steiner, M., & Lugger, K. (2011). To Invest, or Not to Invest, in Brands? Drivers of Brand Relevance in B2B Markets. In *Industrial Marketing Management* (Vol. 40, pp. 1082-1092).
- Barreda, A. A. (2015). Generating Brand Awareness in Online Social Networks. Computers in Human Behavior.
- Batra, R., Ahuvia, A. & Bagozzi, R.P. (2012). Brand Love. *Journal of Marketing*, Vol. 76 No. 2, pp. 1-16.
- Belen del Rio, A., Vazquez, R., & Iglesias, V. (2001). The Effects of Brand Associations on Consumer Response. *Journal of Consumer Marketing*, 18, 410-425.
- Bona, F. (2022). Retrieved February 27, 2023, from <https://investor.id/national/307800/dampak-pandemi68-masyarakat-indonesia-lebih-peduli-hidup-sehat>
- Boo, S., Busser, J., & Baloglu, S. (2009). A Model of Customer-based Brand Equity and its Application to Multiple Destinations. In *Tourism Management* (Vol. 30, pp. 219-231).
- Buzdar, M. F., Janjua, S. Y., & Khurshid, M. A. (2016). Customer-based Brand Equity and Firms' Performance in Telecom Industry. In *Int J. Services and Operations Management* (Vol. 25, pp. 334-346).
- Carroll, B. A., & Ahuvia, A. C. (2006). Some Antecedents and Outcomes of Brand Love. In *Marketing Letters* (Vol. 17, pp. 79-89).



Chaudhuri, A., & Holbrook, M. B. (2001). The Chain of Effects from Brand Trust and Brand Affect to Brand Performance: The Role of Brand Loyalty. *Journal of Marketing*, 65, 81-93.

Cooper, D. R., & Schindler, P. S. (2014). *Business Research Methods Twelfth Edition*. New York: McGraw-Hill Education Inc.

Delgado-Ballester, E., & Luis Munuera-Aleman, J. (2005). Does Brand Trust Matter To Brand Equity? *Journal of Product and Brand Management*, 14(3), 187-196.

Felicio, J. A., Duarte, M., Caldeirinha, V., & Rodrigues, R. (2014). Franchisee-based Brand Equity and Performance. *The Service Industries Journal*, 34(9-10), 757-771.

Guevremont, A., Durif, F., & Grappe, C. (2021). Why Does This Brand Speak to Me? Conceptualization, Scale Development, and Validation of Brand Relevance. *Journal of Promotion Management*, 27(5), 609-629.

Gujarati, D. N., & Potret, D. C. (2009). *Basic Econometrics Fifth Edition*. New York: McGraw-Hill Education Inc.

Guzman, G. M., Castro, S. Y., & Lazcano, D. A. (2018). Brand Equity and Business Performance in Family and Non-family Mexican Small Business. *International Journal of Business and Management*, 13(10).

Hair, J. F., Anderson, R. E., Babin, B. J., & Black, W. C. (2010). *Multivariate Data Analysis: A Global Perspective*. New Jersey: Pearson Education Inc.

Hair, J. F., Anderson, R. E., Babin, B. J., & Black, W. C. (2014). *Multivariate Data Analysis: International Edition*. Harlow: Pearson Education Ltd.

Hair, J. F., Anderson, R. E., Babin, B. J., Black, W. C., & Tatham, R. (2006). *Multivariate Data Analysis Sixth Edition*. New Jersey: Pearson Education Inc.

Hammerschmidt, M., Bauer, H. H., & Donnevert, T. (2008). Brand Efficiency and Brand Relevance: Introducing and Linking Both Concepts. In *American Marketing Association* (Vol. 20). Austin, Texas.

Huang, R., & Sarigollu, E. (2012). How Brand Awareness Relates to Market Outcome, Brand Equity, and the Marketing Mix. *Journal of Business Research*, 65(1), 92-99.

Keller, K. L. (1993). Conceptualizing, Measuring, and Managing Customer-Based Brand Equity. *Journal of Marketing*, 57(1), 1-22.

Keller, K. L. (2003). Understanding Brands, Branding and Brand Equity. *Interactive Marketing*, 5(1), 7-20.

Keller, K. L. (2009). Building Strong Brands in a Modern Marketing Communicatio Environmennt. *Journal of Marketing Communications*, 15(2-3), 139-155.

Keller, K. L. (2013). *Strategic Brand Management: Building, Measuring, and Managing Brand Equity Fourth Edition*. Harlow: Pearson Education Ltd.



Keller, K. L., & Swaminathan, V. (2020). *Strategic Brand Management: Building, Measuring, and Managing Brand Equity Fifth Edition*. Harlow: Pearson Education Ltd.

Kim, C., Ishii, R., & Park, J. (2022). Does Brand Equity Matter in Small Retailers' Horizontal Strategic Alliances?. *Industrial Marketing Management*, 103, 227-237.

Kotler, P., & Armstrong, G. (2012). *Principles of Marketing Fourteenth Edition*. New Jersey: Pearson Education Inc.

Kotler, P., & Keller, K. (2016). *Marketing Management Fifteenth Edition*. Harlow: Pearson Education Ltd.

Landwehr, J. R., McGill, A. L., & Herrmann, A. (2011). It's Got the Look: The Effect of Friendly and Aggressive 'Facial' Expressions on Product Liking and Sales. *Journal of Marketing*, 75(3), 132-146.

Levy, M., & Weitz, B. A. (2012). *Retailing Management Eight Edition*. New York: McGraw-Hill Education Inc.

Mahmoudabadi, M. Z., Keshtidar, M., & Razavi, S. M. (2019). The Impact of Sport Financial Sponsorship on Brand Equity and Performance: Structural Equation Modeling (SEM) Approach. *Annals of Applied Sport Science*, 7(3).

Maziriri, E. T., Chiliya, N., Mamina, R. T., & Nana, S. (2019). The Impact of Corporate Rebranding on Brand Equity and Firm Performance. *Journal of Business and Retail Management Research*, 13(4).

Mizik, N., & Jacobson, R. (2008). The Financial Value Impact of Perceptual Brand Attributes. *Journal of Marketing Research*, 45(1), 15-32.

Narteh, B. (2018). Brand Equity and Financial Performance the Moderating role of Brand Likeability. *Marketing Intelligence and Planning*, 36(3), 381-395.

Nguyen, B., Melewar, T. C., & Chen, J. (2013). A Framework of Brand Likeability: An Exploratory study of Likeability in Firm-level Brands. *Journal of Strategic Marketing*, 21(4), 368-390.

Ogbonna, E., & Harris, L. C. (2000). Leadership Style, Organizational Culture and Performance: Empirical Evidence from UK Companies. *International Journal of Human Resource Management*, 11(4), 766-788.

O'Neil, P., Sohal, A., & Teng, C. W. (2016). Quality Management Approaches and Their Impact on Firms' Financial Performance – An Australian study. *International Journal of Production Economics*, 171(3), 381-393.

Rahman, M., Serano, M. A., & Lambkin, M. (2019). Brand Equity and Firm Performance: The Complementary role of Corporate Social Responsibility. *Journal of Brand Management*, 155.



Sallam, M. A. (2016). The Impact of Brand Image and Corporate Branding on Consumer's Choice: The Role of Brand Equity. *International Journal of Marketing Studies*, 8(1).

Sekaran, U., & Bougie, R. (2013). *Research Methods for Business: A Skill Building Approach Sixth Edition*. Chichester: John Wiley & Sons Ltd.

Sekaran, U., & Bougie, R. (2016). *Research Methods for Business: A Skill Building Approach Seventh Edition*. Chichester: John Wiley & Sons Ltd.

Sigindi, T. (2018). What Factors Matter to Brand Relevance in Category? An Empirical Study in Turkey. *Business and Management Studies: An International Journal*, 6(2), 606-621.

Stahl, F., Heitmann, M., Lehmann, D. R., & Neslin, S. A. (2012). The Impact of Brand Equity on Customer Acquisition, Retention, and Profit Margin. *Journal of Marketing*, 76(4), 44-63.

Surucu, O., Ozturk, Y., Okumus, F., & Bilgihan, A. (2019). Brand Awareness, Image, Physical Quality and Employee Behavior as Building Blocks of Customer-based Brand Equity: Consequences in the Hotel Context. *Journal of Hospitality and Tourism Management*, 40, 114-124.

Trott, S., & Sople, V. V. (2016). *Brand Equity: An Indian Perspective*. New Delhi: PHI Learning Pvt Ltd.

Tuan, L. T. (2014). Corporate Governance and Brand Performance. *Management Research Review*, 37(1), 45-68.

Virutamasen, P., Wongpreedee, K., & Kumnungwut, W. (2015). Strengthen Brand Association through SE: Institutional Theory Revisited. *Procedia - Social and Behavioral Sciences*, 195, 192-196.

Wang, H. -M., & Sengupta, S. (2016). Stakeholder Relationships, Brand Equity, Firm Performance: A Resource-based Perspective. *Journal of Business Research*.

Xu, J., Prayag, G., & Song, H. (2022). The Effects of Consumer Brand Authenticity, Brand Image, and Age on Brand Loyalty in Time-honored Restaurants: Findings from SEM and fsQCA. *International Journal of Hospitality Management*, 107.

Zarantonello, L., Romani, S., Grappi, S., & Bagozzi, R. P. (2016). Brand Hate. *Journal of Product and Brand Management*, 25(1), 11-25.

Zeithaml, V. A., Parasuraman, A., & Berry, L. L. (1998). SERVQAL: A Multiple-Item Scale for Measuring Consumer Perceptions of Service. *Journal of Retailing*, 64, 12-40.

Zuraya, N. (2022). Retrieved September 9, 2022, from <https://www.republika.co.id/berita/r9yykm383/gapmmi-industri-makanan-dan-minuman-akan-tumbuh-57-persen-di-2022>



UNIVERSITAS  
GADJAH MADA

**PENGARUH EKUITAS MEREK PADA KINERJA PRODUK FRESH CHOICE MELALUI KETERSUKAAN MEREK SEBAGAI VARIABEL**

**PEMODERASI**

Muhamad Surya Alessi Aliasar, Dr. Sari Winahjoe Siswomihardjo, M.B.A.

Universitas Gadjah Mada, 2023 | Diunduh dari <http://etd.repository.ugm.ac.id/>

**LAMPIRAN**

**Hasil Pengujian Profil dan Karakteristik 200 Responden**

**Jenis Kelamin**

		Frequency	Percent	Valid Percent	Cumulative
					Percent
Valid	Pria	141	70.5	70.5	70.5
	Wani	59	29.5	29.5	100.0
	Total	200	100.0	100.0	

**Usia**

		Frequency	Percent	Valid Percent	Cumulative
					Percent
Valid	17 - 20 tahun	1	.5	.5	.5
	21 - 30 tahun	152	76.0	76.0	76.5
Valid	31 - 40 tahun	21	10.5	10.5	87.0
	41 - 50 tahun	11	5.5	5.5	92.5
Valid	51 - 60 tahun	15	7.5	7.5	100.0
	Total	200	100.0	100.0	

**Pendidikan Terakhir**

		Frequency	Percent	Valid Percent	Cumulative
					Percent
Valid	S1 (Sarjana)	173	86.5	86.5	86.5
	S2 (Magister)	15	7.5	7.5	94.0
Valid	SMA	12	6.0	6.0	100.0
	Total	200	100.0	100.0	

**Pekerjaan/Status**

		Frequency	Percent	Valid Percent	Cumulative
					Percent
Valid	Guru/Dosen	2	1.0	1.0	1.0
	Mahasiswa/i	9	4.5	4.5	5.5
Valid	Pegawai BUMN	4	2.0	2.0	7.5
	Pegawai Swasta	135	67.5	67.5	75.0
Valid	Pengusaha	36	18.0	18.0	93.0
	PNS/ASN	14	7.0	7.0	100.0
	Total	200	100.0	100.0	

**Pendapatan Selama Satu Bulan**

		Frequency	Percent	Valid Percent	Cumulative
					Percent
Valid	> Rp.20.000.001	5	2.5	2.5	2.5
	Rp.1.000.000 - Rp.5.000.000	21	10.5	10.5	13.0
Valid	Rp.10.000.001 -	20	10.0	10.0	23.0
	Rp.20.000.00				
Valid	Rp.5.000.001 -	154	77.0	77.0	100.0
	Rp.10.000.000				
	Total	200	100.0	100.0	



**Domisili**

Valid		Frequency	Percent	Valid Percent	Cumulative
					Percent
	Bekasi	11	5.5	5.5	5.5
	Bogor	7	3.5	3.5	9.0
	Depok	2	1.0	1.0	10.0
	Jakarta	87	43.5	43.5	53.5
	Tangerang	93	46.5	46.5	100.0
	Total	200	100.0	100.0	

## Hasil olah Data 200 Responden Uji Validitas

### Kesadaran Merek

**KMO and Bartlett's Test**

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.731
Bartlett's Test of Sphericity	Approx. Chi-Square	789.054
df		15
Sig.		.000

**Anti-image Matrices**

	X1.1	X1.2	x1.3	X1.4	X1.5	X1.6
Anti-image Covariance	X1.1	.420	-.049	-.035	-.119	-.165
	X1.2	-.049	.327	-.109	-.020	-.117
	x1.3	-.035	-.109	.278	.173	-.032
	X1.4	-.119	-.020	.173	.403	-.016
	X1.5	-.165	-.117	-.032	-.016	.293
	X1.6	.064	-.002	-.167	-.219	-.027
Anti-image Correlation	X1.1	.804 <sup>a</sup>	-.132	-.101	-.288	-.469
	X1.2	-.132	.868 <sup>a</sup>	-.363	-.056	-.377
	x1.3	-.101	-.363	.665 <sup>a</sup>	.518	-.111
	X1.4	-.288	-.056	.518	.530 <sup>a</sup>	-.046
	X1.5	-.469	-.377	-.111	-.046	.841 <sup>a</sup>
	X1.6	.197	-.006	-.630	-.684	-.099

a. Measures of Sampling Adequacy(MSA)

### Asosiasi Merek

**KMO and Bartlett's Test**

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.666
Bartlett's Test of Sphericity	Approx. Chi-Square	216.158
df		3
Sig.		.000



UNIVERSITAS  
GADJAH MADA

**PENGARUH EKUITAS MEREK PADA KINERJA PRODUK FRESH CHOICE MELALUI KETERSUKAAN  
MEREK SEBAGAI VARIABEL  
PEMODERASI**

Muhamad Surya Alessi Aliasar, Dr. Sari Winahjoe Siswomihardjo, M.B.A.

Universitas Gadjah Mada, 2023 | Diunduh dari <http://etd.repository.ugm.ac.id/>

**Anti-image Matrices**

		X2.1	X2.2	X2.3
Anti-image Covariance	X2.1	.437	-.284	-.147
	X2.2	-.284	.452	-.109
	X2.3	-.147	-.109	.712
Anti-image Correlation	X2.1	.623 <sup>a</sup>	-.640	-.263
	X2.2	-.640	.632 <sup>a</sup>	-.191
	X2.3	-.263	-.191	.824 <sup>a</sup>

a. Measures of Sampling Adequacy(MSA)

**Persepsi Kualitas**

**KMO and Bartlett's Test**

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.	.692
Bartlett's Test of Sphericity	
Approx. Chi-Square	821.624
df	10
Sig.	.000

**Anti-image Matrices**

	X3.1	X3.2	X3.3	X3.4	X3.5
Anti-image Covariance	X3.1	.292	-.020	-.021	.014
	X3.2	-.020	.464	-.062	-.030
	X3.3	-.021	-.062	.127	-.107
	X3.4	.014	-.030	-.107	.127
	X3.5	-.232	.010	.028	-.040
Anti-image Correlation	X3.1	.631 <sup>a</sup>	-.055	-.111	.075
	X3.2	-.055	.936 <sup>a</sup>	-.255	-.124
	X3.3	-.111	-.255	.672 <sup>a</sup>	-.847
	X3.4	.075	-.124	-.847	.687 <sup>a</sup>
	X3.5	-.803	.026	.149	-.211

a. Measures of Sampling Adequacy(MSA)

**Relevansi Merek**

**KMO and Bartlett's Test**

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.	.630
Bartlett's Test of Sphericity	
Approx. Chi-Square	355.049
df	6
Sig.	.000

**Anti-image Matrices**

	X4.1	X4.2	X4.3	X4.4
Anti-image Covariance	X4.1	.311	-.217	.031
	X4.2	-.217	.239	-.098
	X4.3	.031	-.098	.740
	X4.4	.079	-.155	-.158
Anti-image Correlation	X4.1	.574 <sup>a</sup>	-.795	.064
	X4.2	-.795	.583 <sup>a</sup>	-.232
	X4.3	.064	-.232	.818 <sup>a</sup>
	X4.4	.176	-.393	-.228

a. Measures of Sampling Adequacy(MSA)



**PENGARUH EKUITAS MEREK PADA KINERJA PRODUK FRESH CHOICE MELALUI KETERSUKAAN  
MEREK SEBAGAI VARIABEL  
PEMODERASI**

Muhamad Surya Alessi Aliasar, Dr. Sari Winahjoe Siswomihardjo, M.B.A.  
Universitas Gadjah Mada, 2023 | Diunduh dari <http://etd.repository.ugm.ac.id/>  
Loyalitas Merek

**KMO and Bartlett's Test**

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.805
Bartlett's Test of Sphericity	Approx. Chi-Square	599.060
df		15
Sig.		.000

**Anti-image Matrices**

	X5.1	X5.2	X5.3	X5.4	X5.5	X5.6
Anti-image Covariance	X5.1	.708	-.100	-.135	-.002	.023
	X5.2	-.100	.317	-.088	-.144	-.040
	X5.3	-.135	-.088	.472	-.001	-.231
	X5.4	-.002	-.144	-.001	.459	-.030
	X5.5	.023	-.040	-.231	-.030	.393
	X5.6	-.035	-.137	.130	-.115	-.130
Anti-image Correlation	X5.1	.888 <sup>a</sup>	-.211	-.234	-.004	.043
	X5.2	-.211	.828 <sup>a</sup>	-.227	-.377	-.114
	X5.3	-.234	-.227	.699 <sup>a</sup>	-.002	-.537
	X5.4	-.004	-.377	-.002	.870 <sup>a</sup>	-.072
	X5.5	.043	-.114	-.537	-.072	.794 <sup>a</sup>
	X5.6	-.065	-.379	.296	-.265	-.323

a. Measures of Sampling Adequacy(MSA)

**Ketersukaan Merek**

**KMO and Bartlett's Test**

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.747
Bartlett's Test of Sphericity	Approx. Chi-Square	587.139
df		10
Sig.		.000

**Anti-image Matrices**

	Z1	Z2	Z3	Z4	Z5
Anti-image Covariance	Z1	.279	-.208	.071	-.032
	Z2	-.208	.272	-.107	-.035
	Z3	.071	-.107	.497	-.060
	Z4	-.032	-.035	-.060	.468
	Z5	-.074	.032	-.195	-.185
Anti-image Correlation	Z1	.684 <sup>a</sup>	-.757	.190	-.089
	Z2	-.757	.690 <sup>a</sup>	-.290	-.098
	Z3	.190	-.290	.779 <sup>a</sup>	-.123
	Z4	-.089	-.098	-.123	.859 <sup>a</sup>
	Z5	-.228	.099	-.447	-.437

a. Measures of Sampling Adequacy(MSA)

**Kinerja Perusahaan**

**KMO and Bartlett's Test**

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.808
Bartlett's Test of Sphericity	Approx. Chi-Square	973.202
df		10
Sig.		.000



	Y1	Y2	Y3	Y4	Y5
Anti-image Covariance	Y1 .154	-.098	-.070	.012	.031
	Y2 -.098	.164	.016	-.066	-.002
	Y3 -.070	.016	.155	-.093	-.030
	Y4 .012	-.066	-.093	.159	-.063
	Y5 .031	-.002	-.030	-.063	.817
Anti-image Correlation	Y1 .792 <sup>a</sup>	-.616	-.454	.077	.087
	Y2 -.616	.804 <sup>a</sup>	.098	-.409	-.006
	Y3 -.454	.098	.804 <sup>a</sup>	-.590	-.086
	Y4 .077	-.409	-.590	.810 <sup>a</sup>	-.174
	Y5 .087	-.006	-.086	-.174	.919 <sup>a</sup>

a. Measures of Sampling Adequacy(MSA)

## Uji Reliabilitas 200 Responden

### Kesadaran Merek

#### Reliability Statistics

Cronbach's Alpha	N of Items
.842	6

### Asosiasi Merek

#### Reliability Statistics

Cronbach's Alpha	N of Items
.692	3

### Persepsi Kualitas

#### Reliability Statistics

Cronbach's Alpha	N of Items
.805	5

### Relevansi Merek

#### Reliability Statistics

Cronbach's Alpha	N of Items
.719	4

### Loyalitas Merek

#### Reliability Statistics

Cronbach's Alpha	N of Items
.836	6



**PENGARUH EKUITAS MEREK PADA KINERJA PRODUK FRESH CHOICE MELALUI KETERSUKAAN MEREK SEBAGAI VARIABEL PEMODERASI**

Muhamad Surya Alessi Aliasar, Dr. Sari Winahjoe Siswomihardjo, M.B.A.  
 UNIVERSITAS GADJAH MADA  
 Universitas Gadjah Mada, 2023 | Diunduh dari <http://etd.repository.ugm.ac.id/>  
 Ketersukaan Merek

**Reliability Statistics**

Cronbach's Alpha	N of Items
.846	5

**Kinerja Perusahaan**

**Reliability Statistics**

Cronbach's Alpha	N of Items
.767	5

**Hasil olah Data 200 Responden**

**Descriptive Statistics**

	N	Minimum	Maximum	Mean	Std. Deviation
Kesadaran Merek (X1)	200	3.17	5.00	3.7783	.28508
Asosiasi Merk (X2)	200	3.00	5.00	3.8667	.32052
Persepsi Kualitas (X3)	200	3.00	5.00	3.8970	.30406
Revelansi Merek (X4)	200	3.00	5.00	3.9537	.27349
Loyalitas Merek (X5)	200	2.83	5.00	3.5175	.32113
Ketersukaan Merek (Z)	200	3.00	5.00	3.6500	.27031
Kinerja Perusahaan (Y)	200	3.00	5.00	3.9050	.28066
Moderasi X1*Z	200	10.77	17.00	12.8463	.96927
Moderasi X2*Z	200	9.60	25.00	14.1760	2.29843
Moderasi X3*Z	200	10.20	17.00	13.2498	1.03381
Moderasi X4*Z	200	10.20	17.00	13.4428	.92987
Moderasi X5*Z	200	9.63	17.00	11.9595	1.09185
Valid N (listwise)	200				

**Model Summary<sup>b</sup>**

Model	R	R Square	Adjusted R	Std. Error of the	Durbin-Watson
			Square	Estimate	
1	.892 <sup>a</sup>	.796	.789	.12882	1.768

a. Predictors: (Constant), Moderasi X5\*Z, Moderasi X3\*Z, Persepsi Kualitas (X2),  
 Moderasi X4\*Z, Asosiasi Merk (X1), Moderasi X1\*Z

b. Dependent Variable: Kinerja Perusahaan (Y)

**ANOVA<sup>a</sup>**

Model	Sum of Squares	df	Mean Square	F	Sig.
1 Regression	12.472	6	2.079	125.267	.000 <sup>b</sup>
Residual	3.203	193	.017		
Total	15.675	199			

a. Dependent Variable: Kinerja Perusahaan (Y)

b. Predictors: (Constant), Moderasi X5\*Z, Moderasi X3\*Z, Persepsi Kualitas (X2), Moderasi X4\*Z,  
 Asosiasi Merk (X1), Moderasi X1\*Z



UNIVERSITAS  
GADJAH MADA

**PENGARUH EKUITAS MEREK PADA KINERJA PRODUK FRESH CHOICE MELALUI KETERSUKAAN  
MEREK SEBAGAI VARIABEL  
PEMODERASI**

Muhamad Surya Alessi Aliasar, Dr. Sari Winahjoe Siswomihardjo, M.B.A.

Universitas Gadjah Mada, 2023 | Diunduh dari <http://etd.repository.ugm.ac.id/>

**Coefficients<sup>a</sup>**

Model	Unstandardized Coefficients		Standardized Coefficients Beta	t	Sig.	Collinearity Statistics	
	B	Std. Error				Tolerance	VIF
1 (Constant)	.817	.239		3.420	.001		
Asosiasi Merk (X2)	.083	.083	.094	.994	.322	.118	8.505
Persepsi Kualitas (X3)	-.069	.054	-.074	-1.279	.203	.313	3.194
Moderasi X1*Z	.102	.022	.351	4.522	.000	.176	5.679
Moderasi X2*Z	.035	.014	.287	2.534	.012	.082	12.161
Moderasi X4*Z	.101	.019	.335	5.343	.000	.269	3.716
Moderasi X5*Z	-.011	.018	-.041	-.570	.569	.206	4.852

a. Dependent Variable: Kinerja Perusahaan (Y)

**Excluded Variables<sup>a</sup>**

Model	Beta In	t	Sig.	Partial Correlation	Collinearity Statistics			
					Tolerance	VIF	Minimum Tolerance	
1	Kesadaran Merek (X1)	,b	.	.	.	.000	.	.000
	Revelansi Merek (X4)	,b	.	.	.	.000	.	.000
	Loyalitas Merek (X5)	,b	.	.	.	.000	.	.000
	Moderasi X3*Z	,b	.	.	.	.000	.	.000

a. Dependent Variable: Kinerja Perusahaan (Y)

b. Predictors in the Model: (Constant), Moderasi X5\*Z, Asosiasi Merk (X2), Persepsi Kualitas (X3), Moderasi X4\*Z, Moderasi X1\*Z, Moderasi X2\*Z