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ABSTRACT OF THE THESIS

Analysis of Strategy on Imposing Customs Duties on the Importation of Digital

Goods in Indonesia

This study aims to analyse the strategy that the Directorate General Customs

and Excise (DGCE) could implement to impose Customs duties on importing digital

goods that enter the Indonesian territory. The DGCE institution needs to adapt to the

new business process conditions to enforce the Indonesian Government's regulations

and policies. The different business processes for importing digital goods as intangible

goods than importation of the physical goods or tangible goods need a particular

strategy to handle the new conditions. DGCE could implement alternatives provided

in this study to impose the customs duties for digital goods in several phases, including

the self-assessment mechanism, partnership mechanism, and redirect mechanism.

DGCE also needs to collaborate with the tax authority to create a more comprehensive

policy regarding the customs duties and import tax on digital goods.

**Keywords:** customs duties, digital goods, intangible goods, strategy, policy